

INTRACOM HOLDINGS

Corporate Presentation

June 2006



The Group



MAIN PARTICIPATIONS



COMPANIES



MARKETS

Telecommunications

Government

Banking & Large Enterprises

PRODUCTS & SERVICES

- Telecoms products
- Turn-key solutions
- Network integration
- Professional services

- IT systems integration and deployment
- Software development
- Outsourcing & managed services

- NG telecoms & internet service provider

- Construction & infrastructure projects
- Electromechanical & telecoms installations
- Energy / natural gas
- Site maintenance
- Steel structures

- Defense electronics products & applications
- Co-production of defense electronics subsystems
- Participation in international R&D programmes

BROAD PORTFOLIO OF PRODUCTS, SOLUTIONS AND SERVICES

International Activity



- Subsidiaries in 19 countries
- Exports to 60 countries
- International activities 55% of annual revenue
- Personnel abroad: 1,850 (32%)

STRONG REGIONAL PRESENCE

Financial Figures



- Founded in 1977
- Listed on the Athens Stock Exchange since 1990
- Included in the ASE/FTSE-20 LargeCap index
- One of the largest multinational, technology-based groups in Greece

(in million €)	2004	2005	2006
Revenue	615.9	535.4	625*
EBITDA	94.5	50.9	70*
EBT	44.3	7.0	25*

* estimate

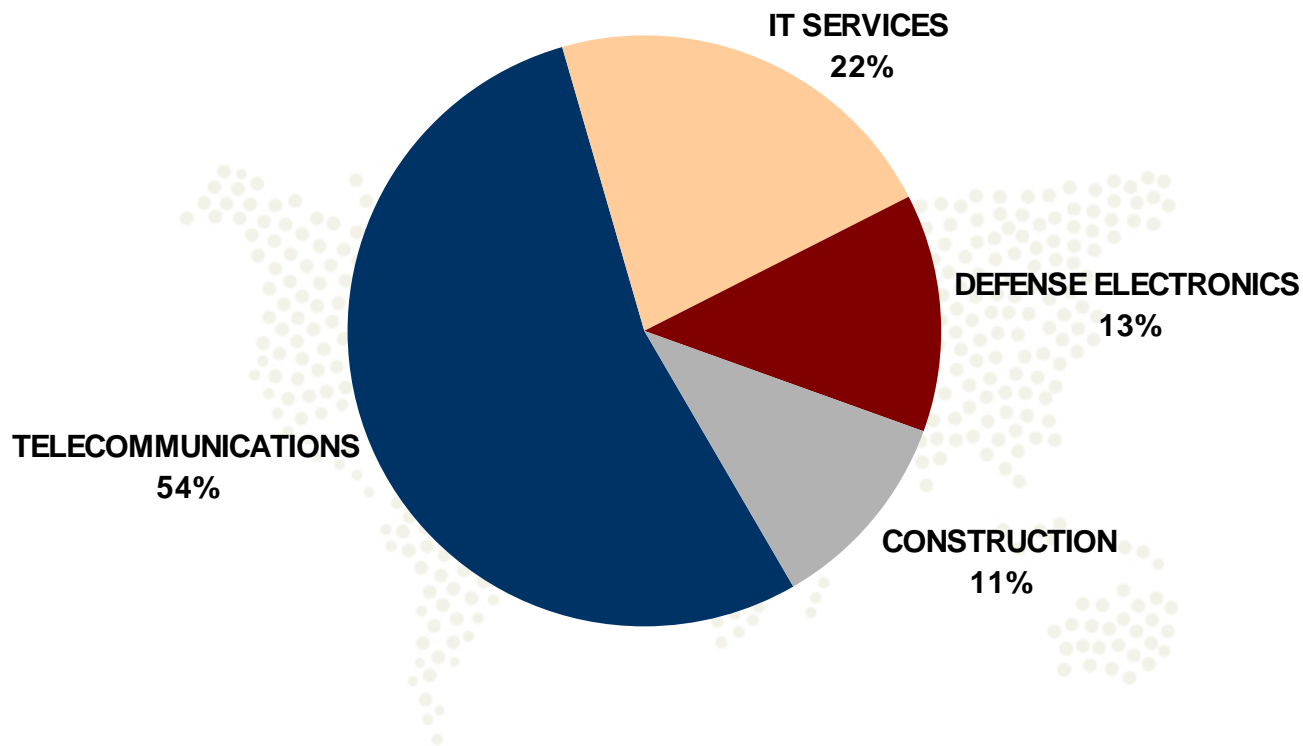
Market Capitalisation: €700 mil (May 22nd, 2006)

NEW GROWTH CYCLE - SOLID FINANCIAL PERFORMANCE

Group Revenue by Market



Based on 2005 consolidated revenue



EMPOWERING ALL DRIVING SECTORS OF ECONOMY

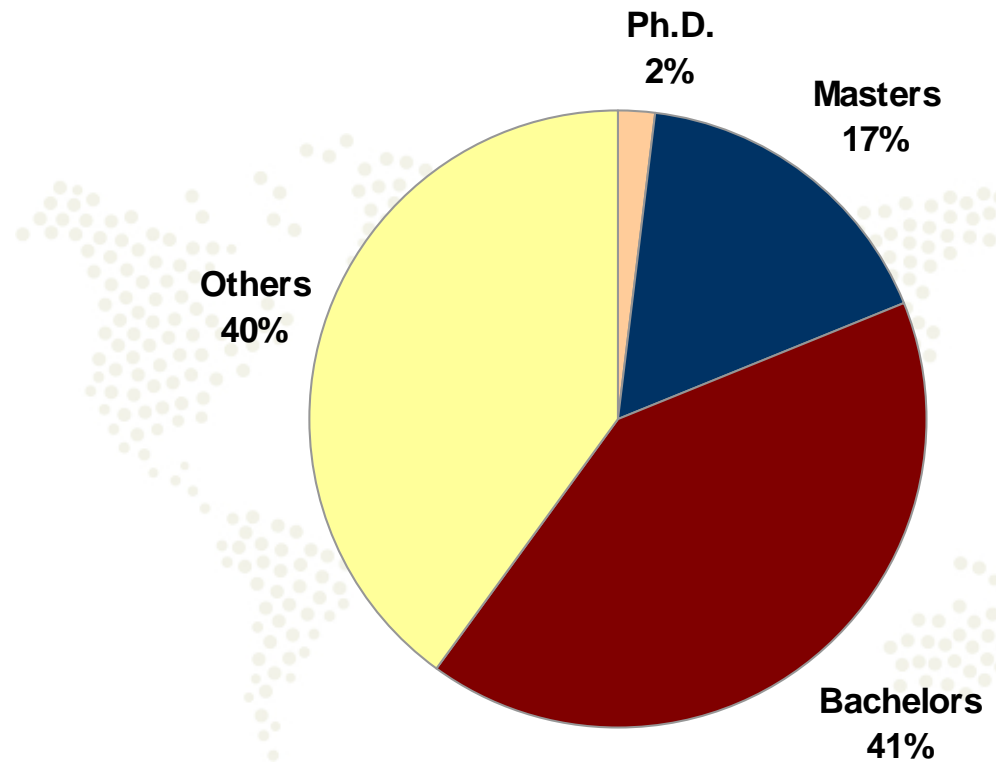
Human Resources



Total Personnel: 5,700 (as a group)

Scientific Staff: 60%

April 2006



EMPLOYER OF THE REGION'S ENGINEERING TALENT

Research & Development



- Among the leading European groups in R&D*
- Main participating companies maintain:
 - State-of-the-art Research Labs allowing rapid prototype development and validation
 - Participation in more than 200 international R&D projects (during the last five years)
 - International partnerships with major technology manufacturers and leading academic institutions
 - A significant number of international patents

** 2004 & 2005 EU Industrial R&D Investment Scoreboards*

- 5%-7% of Group's revenue invested annually in R&D
- 2000-2004 total R&D investment: €293 mil

INVESTING IN CONTINUAL INNOVATION & GROWTH

Corporate Citizenship



Adhering to a broad and comprehensive Corporate Social Responsibility programme

Value-Added Statement

Value-added contribution to society
2001-2005 : **€1.261** billion



Excellent working environment

BEST IN CLASS
environmental and social performance
STOREBRAND SRI

storebrand Socially Responsible Index



Founding member of the Hellenic Network for CSR

ATHENS INFORMATION TECHNOLOGY
CENTER OF EXCELLENCE FOR RESEARCH AND GRADUATE EDUCATION

Academic and R&D Centre

CREATING ADDED VALUE FOR THE COMMUNITY

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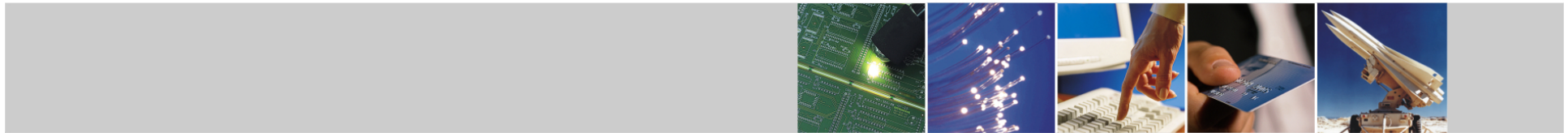
Carnegie Mellon®

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- A regional educational and research centre founded in 2002
- Joint academic and R&D programmes with Carnegie Mellon University
- Harvard University's S.E. European Centre for business executives education programmes
- Vision: To foster and promote scientific excellence, technology innovation and research inspiration
- >250 scholarships awarded to students from 21 countries (2002-2006)
- Joint research and development projects with major international technology companies and leading academic institutions
- An invaluable source for advanced engineering expertise to the Group

INTRACOM HOLDINGS: THE KNOWLEDGE AND INNOVATION GROUP



Thank you !

