



INTRACOM S.A. TELECOM SOLUTIONS

Financial Statements in accordance with International Financial Reporting Standards as adopted by the EU

31 December 2011

These financial statements have been translated from the original statutory financial statements that have been prepared in the Greek language. In the event that differences exist between this translation and the original Greek language financial statements, the Greek language financial statements will prevail over this document.

Index	Page
Board of Directors' Report	4
Independent Auditor's Report	9
Statement of comprehensive income	12
Statement of financial position	13
Statement of changes in equity	14
Statement of cash Flows	15
Notes to the Company's and the Group's financial statements for the fiscal year ended 31 DECEMBER 2011	16
1. General Information	16
2. Basis of presentation	17
3. Changes in accounting policies and disclosures	18
4. Summary of significant accounting policies	23
5. Significant accounting judgments, estimates and assumptions	39
6. Going Concern	42
7. Business Combinations	42
8. Interest in joint venture	42
9. Sales	43
10. Expenses by nature	44
11. Other operating income / (expenses)	45
12. Finance (costs) / income	45
13. Employee benefits	45
14. Income tax expense	46
15. Property, plant and equipment	48
16. Investment property	50
17. Intangible assets	51
18. Investments in subsidiaries	52
19. Investments in associates	53
20. Available for sale investments	53
21. Other financial assets	53
22. Deferred income tax	54
23. Inventories	55
24. Trade and other receivables	56
25. Cash and cash equivalents	57
26. Non current-assets classified as held for sale and discontinued operations.	57

27. Share capital	57
28. Other reserves	58
29. Interest-bearing loans and borrowings	59
30. Provisions for other liabilities and charges	60
31. Government grants	61
32. Retirement benefit obligations	61
33. Trade and other payables	62
34. Derivative financial instruments	62
35. Commitments	63
36. Contingencies	63
37. Related party transactions	65
38. Financial risk management	67
39. Financial instruments	71
40. Events after the statement of financial position date	71

REPORT
OF THE BOARD OF DIRECTORS OF THE S.A. COMPANY NAMED "INTRACOM S.A. TELECOM SOLUTIONS", TRADING NAME: "INTRACOM TELECOM", ADDRESSED TO THE SHAREHOLDERS' ORDINARY GENERAL MEETING CONCERNING THE SEPARATE AND CONSOLIDATED FINANCIAL STATEMENTS OF THE FINANCIAL YEAR ENDED 2011

1. Corporate information

In June 2006 JSC Sitronics (Russia) acquired the majority of shares of the Company INTRACOM TELECOM SOLUTIONS SA (hereinafter "Company or Intracom Telecom"), as resulted from the spin off of telecommunications company Intracom SA. This acquisition gave the ability of expansion to Sitronics in Southeastern Europe, Middle East and Africa, creating significant synergies for a wide range of telecommunications products and the ability to design new technologies through research and development.

Following the reorganization of the Group in business divisions (Wireless Network Systems, Telco Software and Services) as implemented last year, the Company managed to become faster and more flexible, while maintained and improved its ability to provide unique value to its shareholders and customers. Concurrently, the Company managed to maintain its market share both domestically and abroad, based on competing products which are at the core of the fastest growing market segments such as:

- OmniBAS: The family of Next Generation packet MW products comprises cost-optimized nodes and solutions and offers unique deployment flexibility, excessive capacity and cutting-edge functionality.
- Ultralink: is an innovative, all-outdoor Gigabit Ethernet point to point radio platform. When combined with traditional MW systems, UltraLink offers significant benefits to 3G/4G wireless backhaul networks in terms of enhanced and future-proof performance. It best leverages Intracom Telecom's OmniBAS MW packet radio line in combined UltraLink – OmniBAS deployments, particularly in dense urban areas.
- OmniMAX: The specific product constitutes an innovative solution designed to deliver compelling wireless broadband services to residential and business subscribers – fixed, nomadic, portable, mobile – located indoor and outdoor. Meeting the ever-increasing demand for high-speed access, OmniMAX fulfills the vision for toll-quality voice and carrier-grade broadband services, while enhancing the end-user experience.
- NG IN: New Generation IN (NG IN) is one of the most eagerly-anticipated changes in telcos, posing unique challenges for both operators and service providers. The NG IN solution, optimally addresses these challenges and allows service providers to offer advanced voice and data services over multiple networks, giving users the perception of a single, unified network. Today, the Company offers a wide range of New Generation IN applications covering all operator needs in several domains, including Virtual Private Networks, Location & Roaming, Intelligent Routing, Messaging & Signaling.

In today's highly competitive marketplace, corporations need to remove the complexity & costly barriers associated with IT systems, and maximize the utilization of available resources. In response to this need, Intracom Telecom offers a broad range of top-notch Data Center

optimization services, regarding the physical infrastructure design, consolidation, virtualization and disaster recovery.

Coupled with advanced onsite deployment services and best-of-breed vendor partnerships, the Company seamlessly transforms the IT infrastructure to a leaner and optimized energy efficient environment. This helps address the most vital imperatives: alignment with business goals, improvement of business continuity and cost reduction.

2. Significant events of year 2011

- In February 2011, Intracom Telecom announced the signing of a contract with PTCL, Pakistan's largest telecommunication carrier and subsidiary of Etisalat, the leading operator in the Middle East, to supply its point-to-multipoint WiBAS systems covering, in this initial phase, Lahore, the second largest city in Pakistan. This is a result of the Company's growing cooperation with PTCL, following the supply of its point-to-point microwave platform INTRALINK which was signed in 2010. Under this agreement, WiBAS system will enable PTCL to provide broadband corporate wireless access services to its business customers in Lahore, with a population of over 8 million in the greater urban area.
- In March 2011 the Company, signed, two new contracts of equal value for a total of USD 60 million with MTS Russia, the largest mobile provider in the country. The first contract is for the supply of OmniBAS Native Ethernet Radio platform and INTRALINK Radio Relay systems. The second contract is for the supply and build-out of MTS's next generation Mobile Backhaul network, based on Tellabs equipment. Within the framework of the first agreement, Intracom Telecom will introduce for the first time in MTS network its all -IP platform, a concrete milestone towards the implementation of the operator's overall strategy for all-IP migration. Under the second agreement, The Company through its subsidiary based in Russia, Intracom Svyaz , will undertake the supply, installation, testing, commissioning and technical support for MTS Mobile Backhaul network employing the Tellabs 8600 series router. Intracom Telecom in cooperation with Tellabs has performed extensive field tests in MTS proving the advantages of the selected solution.
- In May 2011, Intracom Telecom, announced the provision of Company's innovative Point-to-Multipoint wireless system, WiBAS, to Magyar Telekom, the largest telecommunications services provider in Hungary. Within the framework of this agreement Magyar Telekom will be exploiting Intracom Telecom's WiBAS Point-to-Multipoint platform and company's management system (uni|MS) to offer high quality, reliable broadband services to corporate customers in Hungary. The selection of Point-to-Multipoint technology and the market leading WiBAS system is an integral part of Magyar Telekom's investment in network expansion, modernization and capacity upgrade, as it prepares for significant growth in advanced data services.
- In June 2011, the Company, was awarded as the "Best EMEA Partner 2010" for the wider region of Central Mediterranean Countries (CMC) and Balkans area at the Genesys G-Force customer and partner conference in Prague, Czech Republic at the beginning of June. Within the framework of the awarded prize, Genesys acknowledges the successful long-term collaboration with Intracom Telecom, as well as the potential for mutual growth as the two

companies are committed to delivering state-of-the-art Customer Care solutions in the EMEA region. Since the beginning of this strategic partnership in 1998, more than 40 large-scale Contact Center deployments in the largest organizations of the Telecom and Banking sectors have been completed throughout Greece, Cyprus, the wider Balkan area, and selected countries in the Middle East and Africa.

- In July 2011, Intracom Telecom, announced the certification of its Native Ethernet Radio platform OmniBAS to MEF technical specifications through a rigorous series of tests. The MEF certification programs are designed to accelerate the deployment of Carrier Ethernet services worldwide by offering assurance to service providers that certified vendor equipment strictly matches Carrier Ethernet service requirements.
- In November 2011, Intracom Telecom, announced the launch of its advanced Packet Full Outdoor Microwave solution, OmniBAS-XR, re-affirming its strategic focus on maintaining a leading role in the wireless transmission market. The company will feature its newest product at the AfricaCom Congress, 2011 in Cape Town.

3. Company results

In year 2011 consolidated turnover amounted to Euro 255.3 million against Euro 256.5 million in the previous year. Profits before tax from continuing operations amounted to Euro 0.5 million against losses Euro 3.6 million in the previous year.

Operating profits for the Group amounted to Euro 8.8 million against losses Euro 3.6 million in the previous year. Total equity as at 31.12.2011 amounted to Euro 226.8 million and total current assets amounted to Euro 300.5 million.

The Company's turnover amounted to Euro 157.9 million against Euro 211.0 million in the previous year, while losses after tax amounted to Euro 4.9 million against Euro 4.7 million in the prior period. Operating profits for the Company amounted to Euro 1.6 million against loss of Euro 5.4 million in in the previous year.

The following financial ratios present the financial position of the Group and the Company are:

i. Financial Gearing	GROUP	COMPANY
Current Assets / Total Assets	64.8%	57.8%
Equity / Total Liabilities	95.6%	123.3 %
Equity / Fixed Assets	138.7%	130.8%
Current Assets / Current Liabilities	131.6%	134.0%

ii. Financial Performance	GROUP	COMPANY
EBITDA / Sales	10.8 %	12.2%
Gross Profit / Sales	18.8%	18.9%
Sales / Equity	112.6%	67.3%

4. Risks and Uncertainties

The group Intracom Telecom, due to its geographical expansion and the general economic downturn and uncertainty that characterizes the Greek and global market is exposed to financial risks as market risk (changes in exchange rate risk, cash flow and fair value risk from changes in interest rates and price risk), credit risk and liquidity risk. Management's main concern is to identify those risks and minimise the potential negative effect of the volatility of the financial markets on the financial performance of the Group. The financial liabilities of the Group consist of syndicated bond loan, short-term loans and leasing contracts. The above financial instruments are used for the financing of working capital requirements and capital investments.

In summary, the types of financial risk arising are analysed below as follows:

➤ Foreign Exchange Risks

The Company is exposed to foreign exchange risk, stemming operations in foreign currency (imports/exports) mainly in US Dollars and also in investments in foreign operations. Foreign exchange risk is managed mainly through natural hedging and where appropriate through the use of foreign exchange futures and forwards.

➤ Cash flow and fair value interest rate risk

The Group's exposure to interest rate risk is considered to be low, given that the Group's interest-bearing loans are based on EURO variable interest rates. Where necessary, the Group uses derivative financial instruments (interest rate swaps) to minimise the effect from interest rate fluctuations.

➤ Credit risk

The Group has limited exposure on credit risk. Sales of products and services are made to large customers of the public and private sector with good credit history. In cases credit is given to customers with limited or un-assessed credit history, the Company obtains bank guarantees or other form of trade insurance or transfers the risk to suppliers whenever this is possible. Similarly, for customers with specific credit risk provision for doubtful debts are formed.

➤ Liquidity risk

Liquidity risk is kept low because the Group has achieved an appropriate combination of cash and approved bank credit. The Group maintains sufficient credit limits with the associated banks in order to cover its needs in working capital.

5. Aims, Prospects

Despite the extremely challenging financial environment the Company has managed to maintain the same level of revenue in 2012, through cost cutting and streamlining of operations, resulting in increased productivity while maintaining its business continuity.

The goal of Intracom Telecom for 2012 is to maintain its competitive edge in the international scene by investing further in its international expansion, while capitalising on the Know-how of its personnel.

The Company has achieved the position of strategic partner for MTS(Russia), with very significant contractual extensions being granted for the current year.

Intracom Telecom is entering the new field of Cloud Services with a cutting edge data center aiming at a leading position in the specific sector.

Through the continuous empowerment of the Group's subsidiaries (to become self-sufficient) an effective promotion and support of the complete line of products and services of the Group will be achieved.

True copy from the minutes' Book of the Board of Directors

Peania, May 25, 2012

**THE MANAGING DIRECTOR (CEO)
ALEXANDROS STERGIOS MANOS**

THE REPORT HAS BEEN TRANSLATED FROM THE GREEK ORIGINAL VERSION

INDEPENDENT AUDITOR'S REPORT

**To the Shareholders of
INTRACOM S.A. TELECOM SOLUTIONS**

Report on the Separate & Consolidated Financial Statements

We have audited the accompanying separate and consolidated financial statements of "INTRACOM S.A. TELECOM SOLUTIONS" (the "Company"), and its subsidiaries (the "Group") which comprise the separate and consolidated statement of financial position as at December 31, 2011, and the statement of comprehensive income, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Separate & Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these separate and consolidated financial statements in accordance with International Financial Reporting Standards as adopted by the European Union and for such internal controls as management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these separate and consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards of Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the separate and consolidated financial statements are free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate and consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the preparation and fair presentation of the separate and consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate and consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Qualified Opinion

The Company's Tax Returns for the years 2009-2010 have not been examined by the relevant tax authorities and therefore additional taxes and penalties may be assessed at the time when such audit is performed.

For the year 2011 the Company is being currently under the examination of its tax books and records by the Statutory Auditor, in accordance with the provisions of paragraph 5 Article 82 N. 2238/1994. The related tax certificate will be issued after the publication of the statutory financial statements for the year 2011. Upon completion of the tax audit additional taxes may be assessed.

Qualified Opinion

In our opinion, except for the effects of the issue mentioned in paragraph "Basis for qualified opinion" the accompanying separate and consolidated financial statements present fairly in all material respects the financial position of the Company and its subsidiaries as at December 31, 2011, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.

Emphasis of Matter

Without qualifying our opinion, we draw your attention to note 6, relating to the going concern of the Separate and Consolidated financial statements, which indicate the significant judgments, estimates and assumptions used by the Company and the Group upon the preparation of the Separate and Consolidated financial statements of December 31, 2011, relating to the going concern of the Company and the Group.

Report on Other Legal and Regulatory Requirements

We confirm that the information given in the Board of Directors' Report is consistent with the accompanying separate and consolidated financial statements and complete in the context of the requirements of articles 43a, 107 and 37 of Codified Law 2190/1920.

Athens, May 29, 2012

THE CERTIFIED AUDITOR ACCOUNTANT

**PANAGIOTIS PAPAZOGLOU
SOEL No 16631**

**ERNST & YOUNG (HELLAS)
CERTIFIED AUDITORS ACCOUNTANTS S.A.
11th KM NT RD ATHENS LAMIA
14451 METAMORFOSI
SOEL No 107**



It is certified that the accompanied Financial Statements, are those that have been approved by the Board of Directors of "INTRACOM SA TELECOM SOLUTIONS" on May 25, 2012 and they have been disclosed on the Company's website: www.intracom-telecom.com. It has to be pointed out that the published condensed Financial Statements aim to provide to the reader general financial information but do not provide the full financial position and results of the Company and the Group in accordance with the International Financial Reporting Standards (IFRS). Furthermore, it is pointed out that, for simplicity reasons, in the published condensed financial statements certain aggregations and reclassifications have been made.

On behalf of
INTRACOM SA TELECOM SOLUTIONS

THE CHAIRMAN OF THE BOARD
SERGEY G. ASLANYAN
Passport No. 51No4646659 / 25.01.2010

THE VICE CHAIRMAN OF THE BOARD
D.C.KLONIS
ID No. AK 121708 / 07.10.2011

THE MANAGING DIRECTOR (CEO)
A.-S. N. MANOS
ID No. AB 340384 / 02.10.2006

THE CHIEF FINANCIAL OFFICER
I. N. PANTAZIS
ID No. Φ 234758 / 14.12.2000

THE ACCOUNTING MANAGER
P. G. KYRIAKAKIS
ID No. Ξ 442800 / 22.01.1986
License No O.E.E. 31204 A' Class

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

STATEMENT OF COMPREHENSIVE INCOME

	Note	Group		Company	
		Financial year ended 31/12/2011	Financial year ended 31/12/2010	Financial year ended 31/12/2011	Financial year ended 31/12/2010
Revenue	9	255.299.889,89	256.503.579,56	157.885.900,96	211.009.441,27
Cost of sales	10	(207.339.638,86)	(214.917.100,03)	(128.032.894,64)	(182.136.007,38)
Gross profit		<u>47.960.251,03</u>	<u>41.586.479,53</u>	<u>29.853.006,32</u>	<u>28.873.433,89</u>
Administrative expenses	10	(15.659.739,07)	(16.703.796,77)	(7.686.047,90)	(7.787.326,38)
Selling and distribution costs	10	(21.896.101,00)	(24.256.732,58)	(18.729.155,01)	(21.905.905,35)
Research expenses	10	(6.571.647,85)	(6.728.750,97)	(6.474.641,37)	(6.669.971,04)
Other operating income	11	6.054.353,48	3.538.881,85	5.333.588,81	2.770.552,45
Other operating expenses	11	(1.081.786,74)	(1.036.085,88)	(663.944,18)	(675.106,50)
Operating profit / (loss)		<u>8.805.329,85</u>	<u>(3.600.004,82)</u>	<u>1.632.806,67</u>	<u>(5.394.322,93)</u>
Finance income	12	6.406.300,54	9.439.651,98	5.377.259,47	8.099.447,82
Finance costs	12	(14.697.796,08)	(9.398.625,80)	(10.859.724,48)	(6.952.535,54)
Profit / (Loss) before tax		<u>513.834,31</u>	<u>(3.558.978,64)</u>	<u>(3.849.658,34)</u>	<u>(4.247.410,65)</u>
Income tax expense	14	(2.768.741,56)	(1.586.390,47)	(1.086.929,54)	(485.264,71)
Losses for the year		<u>(2.254.907,25)</u>	<u>(5.145.369,11)</u>	<u>(4.936.587,88)</u>	<u>(4.732.675,36)</u>
Exchange differences on translation of foreign operations		(988.670,56)	(1.508.557,55)	-	-
Other comprehensive income/ (loss) for the year, net of tax		<u>(988.670,56)</u>	<u>(1.508.557,55)</u>	<u>-</u>	<u>-</u>
Total comprehensive income/ (loss) for the year, net of tax		<u>(3.243.577,81)</u>	<u>(6.653.926,66)</u>	<u>(4.936.587,88)</u>	<u>(4.732.675,36)</u>
Loss for the year attributable to:					
Equity holders of the parent		(2.407.082,62)	(5.194.935,30)	(4.936.587,88)	(4.732.675,36)
Non-controlling interests		152.175,37	49.566,19	-	-
		<u>(2.254.907,25)</u>	<u>(5.145.369,11)</u>	<u>(4.936.587,88)</u>	<u>(4.732.675,36)</u>
Total comprehensive income/ (loss) for the year, attributable to:					
Equity holders of the parent		(3.330.001,21)	(6.668.197,69)	-	-
Non-controlling interests		86.423,40	14.271,03	-	-
		<u>(3.243.577,81)</u>	<u>(6.653.926,66)</u>	<u>-</u>	<u>-</u>

The accompanying notes on pages 16 to 71 are an integral part of these financial statements.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

STATEMENT OF FINANCIAL POSITION

	Note	Group		Company	
		31 DECEMBER		31 DECEMBER	
		2011	2010	2011	2010
ASSETS					
Non-current Assets					
Property, plant and equipment	15	72.906.241,37	86.146.549,60	62.089.671,09	74.358.038,37
Investment Property	16	25.267.297,09	14.226.291,43	23.950.696,97	12.837.862,25
Intangible Assets	17	33.060.911,08	38.323.171,65	33.026.919,13	38.250.052,21
Investments in subsidiaries	18	-	-	19.448.597,05	19.510.097,05
Investments in joint ventures	8	-	-	1.800,00	1.800,00
Available for sale investments	20	269.265,79	273.138,61	-	-
Other financial assets	21	-	-	15.335.951,39	14.894.728,44
Deferred tax assets	22	13.161.238,73	13.288.135,69	12.276.115,62	12.152.575,62
Trade and other receivables	24	18.807.685,53	26.705.967,16	13.136.526,24	10.267.685,49
		163.472.639,59	178.963.254,14	179.266.277,49	182.272.839,43
Current Assets					
Inventories	23	42.475.381,83	51.338.654,61	24.695.027,24	32.910.279,31
Trade and other receivables	24	198.316.932,44	242.410.000,56	197.497.185,56	244.512.598,50
Derivative financial instruments	34	10.297,69	-	-	-
Cash and cash equivalents	25	59.742.060,01	78.120.123,87	23.160.094,12	50.606.095,68
		300.544.671,97	371.868.779,04	245.352.306,92	328.028.973,49
TOTAL ASSETS		464.017.311,56	550.832.033,18	424.618.584,41	510.301.812,92
EQUITY AND LIABILITIES					
Equity attributable to equity holders of the parent					
Issued capital	27	227.769.383,60	227.769.383,60	227.769.383,60	227.769.383,60
Reserves	28	35.106.130,06	36.029.048,65	38.535.747,30	38.535.747,30
Retained losses		(40.591.204,08)	(38.184.121,46)	(31.871.855,61)	(26.935.267,73)
		222.284.309,58	225.614.310,79	234.433.275,29	239.369.863,17
Non-controlling interests					
Total Equity		226.786.107,50	230.029.685,31	234.433.275,29	239.369.863,17
Non-current liabilities					
Interest-bearing loans and borrowings	29	94.481,23	129.909,92	-	-
Provisions	30	684.132,33	879.478,20	632.268,07	831.889,61
Government grants	31	2.414,61	42.793,70	2.414,61	42.793,70
Employee benefit liability	32	6.490.544,96	5.842.138,02	6.483.628,22	5.837.630,69
Trade and other payables	33	1.652.391,34	553.770,92	-	-
Deferred tax liabilities	22	16.406,52	2.588,54	-	-
		8.940.370,99	7.450.679,30	7.118.310,90	6.712.314,00
Current liabilities					
Trade and other payables	33	107.633.852,37	160.000.741,92	66.463.818,82	112.182.305,01
Interest-bearing loans and borrowings	29	117.520.672,33	149.698.948,69	113.900.600,00	148.893.705,59
Derivative financial instruments	34	-	17.932,12	-	-
Income tax payable		416.872,61	746.104,49	929.304,61	1.230.414,29
Provisions	30	2.719.435,76	2.887.941,35	1.773.274,79	1.913.210,86
		228.290.833,07	313.351.668,57	183.066.998,22	264.219.635,75
Total liabilities		237.231.204,06	320.802.347,87	190.185.309,12	270.931.949,75
TOTAL EQUITY AND LIABILITIES		464.017.311,56	550.832.033,18	424.618.584,41	510.301.812,92

The accompanying notes on pages 16 to 71 are an integral part of these financial statements.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

STATEMENT OF CHANGES IN EQUITY

	Group				
	Ordinary Share Capital	Other reserves	Retained losses	Non-controlling interests	Total equity
Balance at 1 January 2010	<u>227.769.383,60</u>	<u>37.502.311,04</u>	<u>(32.989.186,16)</u>	<u>4.401.103,49</u>	<u>236.683.611,97</u>
Net profit / (loss) for the year	-	-	(5.194.935,30)	49.566,19	(5.145.369,11)
Other comprehensive income/ (loss)	-	(1.473.262,39)	-	(35.295,16)	(1.508.557,55)
Balance at 31 December 2010	<u>227.769.383,60</u>	<u>36.029.048,65</u>	<u>(38.184.121,46)</u>	<u>4.415.374,52</u>	<u>230.029.685,31</u>
Net profit / (loss) for the year	-	-	(2.407.082,62)	152.175,37	(2.254.907,25)
Other comprehensive income/(loss)	-	(922.918,59)	-	(65.751,97)	(988.670,56)
Balance at 31 December 2011	<u>227.769.383,60</u>	<u>35.106.130,06</u>	<u>(40.591.204,08)</u>	<u>4.501.797,92</u>	<u>226.786.107,50</u>

	Company				
	Ordinary Share Capital	Other reserves	Retained losses	Non-controlling interests	Total equity
Balance at 1 January 2010	<u>227.769.383,60</u>	<u>38.535.747,30</u>	<u>(22.202.592,37)</u>	<u>-</u>	<u>244.102.538,53</u>
Net Loss for the year	-	-	(4.732.675,36)	-	(4.732.675,36)
Balance at 31 December 2010	<u>227.769.383,60</u>	<u>38.535.747,30</u>	<u>(26.935.267,73)</u>	<u>-</u>	<u>239.369.863,17</u>
Net loss for the year	-	-	(4.936.587,88)	-	(4.936.587,88)
Balance at 31 December 2011	<u>227.769.383,60</u>	<u>38.535.747,30</u>	<u>(31.871.855,61)</u>	<u>-</u>	<u>234.433.275,29</u>

The accompanying notes on pages 16 to 71 are an integral part of these financial statements.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

STATEMENT OF CASH FLOWS

	Note	Group		Company	
		Financial year ended 31/12/2011	Financial year ended 31/12/2010	Financial year ended 31/12/2011	Financial year ended 31/12/2010
Cash flows from Operating Activities					
Income / (Loss) before tax		513.834,31	(3.558.978,64)	(3.849.658,34)	(4.247.410,65)
Adjustment to reconcile income / (loss) before tax to net cash flows					
Non-cash items:					
Depreciation of property, plant and equipment	10	4.041.178,52	5.412.852,02	2.954.017,67	3.873.848,72
Depreciation of investment property	16	532.709,06	307.547,16	479.530,65	254.028,78
Amortisation of intangible assets	10	14.286.737,82	21.157.119,10	14.227.497,90	21.074.589,94
(Gains)/Losses from disposal of property, plant and equipment	11	(57.338,85)	15.580,36	(46.693,33)	9.057,97
Write-off of intangible assets	17	-	23,40	-	0,02
Impairment of intangible assets	17	98.055,50	-	-	-
Amortisation of issuance fees on bond loan	12	1.006.894,41	202.811,58	1.006.894,41	202.811,58
Depreciation of government grants	31	(40.379,09)	(26.561,75)	(40.379,09)	(26.561,75)
(Gains) / Losses from valuation of derivative financial instruments	12	(28.531,31)	-	-	-
Interest income	12	(4.380.772,58)	(3.762.608,71)	(4.115.248,67)	(3.513.315,58)
Interest expense	12	8.112.562,76	5.116.105,43	7.543.481,76	4.879.820,31
Dividend income	12	-	-	(1.001.321,22)	(1.556.956,63)
Movements in provisions and provisions for employee benefits	30,32	284.555,48	4.797,52	306.439,92	85.824,71
Working capital adjustments:					
(Increase)/Decrease in inventories		8.863.272,78	11.268.967,04	8.215.252,07	11.959.201,32
(Increase)/Decrease in trade and other accounts receivable		51.920.221,83	(14.180.342,79)	43.844.174,61	(15.699.297,06)
Increase/(Decrease) in trade and other accounts payable		(49.767.686,48)	12.710.630,94	(44.722.452,88)	3.295.683,85
Income tax paid		(3.567.572,10)	(2.617.795,74)	(1.581.889,95)	(1.319.641,22)
Net cash flows from operating activities		31.817.742,06	32.050.146,92	23.219.645,51	19.271.684,31
Cash flows from investing activities					
Purchase of property, plant and equipment		(1.970.058,84)	(891.256,51)	(1.567.335,69)	(631.322,53)
Purchase of investment property	16	(315.348,71)	(269,64)	(315.348,71)	(269,64)
Purchase of intangible assets		(9.019.762,92)	(10.377.558,13)	(8.905.124,95)	(10.309.407,97)
Disposal of property, plant and equipment		228.822,51	151.465,39	68.472,54	53.057,26
Dividends received	12	-	-	1.001.321,22	1.556.956,63
Interest received		4.451.900,50	3.646.415,16	3.976.423,30	3.514.694,50
Net cash flows used in investing activities		(6.624.447,46)	(7.471.203,73)	(5.741.592,29)	(5.816.291,75)
Cash flows from financing activities					
Share capital decrease	18	-	-	61.500,00	-
Payment of finance lease liabilities		(42.233,28)	(50.975,28)	-	-
Proceeds from borrowings		5.941.758,53	14.624.628,08	-	-
Repayments of borrowings		(39.144.591,00)	(30.195.461,12)	(36.000.000,00)	(15.500.000,00)
Interest paid		(9.558.041,94)	(5.411.990,60)	(8.985.554,78)	(5.275.517,81)
Net cash flows used in financing activities		(42.803.107,69)	(21.033.798,92)	(44.924.054,78)	(20.775.517,81)
Net increase / (Decrease) in cash and cash equivalents		(17.609.813,09)	3.545.144,27	(27.446.001,56)	(7.320.125,25)
Cash and cash equivalents at 1 January		78.120.123,87	75.923.504,46	50.606.095,68	57.926.220,93
Currency translation differences, Net		(768.250,77)	(1.348.524,86)	-	-
Cash and cash equivalents at 31 December		59.742.060,01	78.120.123,87	23.160.094,12	50.606.095,68
		31 December 2011	31 December 2010	31 December 2011	31 December 2010
Net Book Value		171.483,66	167.045,75	21.779,21	62.115,23
Gains/(Losses) from disposal of property, plant and equipment		57.338,85	(15.580,36)	46.693,33	(9.057,97)
Cash inflow from disposal of property, plant and equipment		228.822,51	151.465,39	68.472,54	53.057,26

The accompanying notes on pages 16 to 71 are an integral part of these financial statements.

NOTES TO THE COMPANY'S AND THE GROUP'S FINANCIAL STATEMENTS FOR THE FISCAL YEAR ENDED 31 DECEMBER 2011

1. General Information

INTRACOM S.A. TELECOM SOLUTIONS (hereinafter referred to as the "Company" or "Intracom Telecom"), was incorporated in Greece under the name Ilida Hellas S.A. and was initially engaged in the trading of agricultural products and packaging materials. The Company was fully acquired on November 3rd, 2005 by INTRACOM HOLDINGS S.A. («Intracom Holdings»). This acquisition was effected as part of the business restructuring program undertaken by Intracom Holdings whereby the telecom solutions segment was contributed to the Company on 30 September 2005.

The effective date of the abovementioned spin-off was 30 September 2005 and the relevant regulatory approval was announced on 29 December 2005. The balance sheet date for the spin-off was deemed to be the effective date under IFRS given that the segment was under the control of Intracom Holdings as at this date. The spin-off of the segment was affected in accordance with the provisions of Law 2166/1993, in terms of which all transactions that took place after 30 September 2005 were for the new segment. All such transactions were recorded as transactions involving companies under common control as mentioned in the summary of significant accounting policies (see note 4).

On 30 June 2006, 51% of the shares were disposed of from Intracom Holdings to Concern Sitronics Joint Stock Company, a company listed in the London Stock Exchange which controls the Company since then. Concern Sitronics Joint Stock Company is a subsidiary of «J.S.F.C. Sistema».

The Group is engaged in the design, development, production, certification, installation and support of advanced technology projects in the telecommunications and Information technology sector.

Intracom S.A. Telecom Solutions and its subsidiaries (collectively referred to as "the Group") operate in Greece, the United States of America ("USA"), Romania, Bulgaria, Albania, Russia, Skopje, Serbia, Armenia, Cyprus, Middle East, Saudi Arabia and other foreign countries.

The Company's registered office is at 19,7 km of Markopoulo Ave., Peania Attikis, Greece.

The accompanying separate and consolidated financial statements have been approved for issue by the Board of Directors on May 25 , 2012 and are subject to approval by the Annual General Meeting of the Shareholders.

2. Basis of presentation

The accompanying financial statements consisting of the separate financial statements of Intracom S.A. Telecom Solutions (the "Company") and the consolidated financial statements of the Company and its subsidiaries (the "Group") have been prepared under the historical cost convention except for the valuation of available for sale financial assets, financial assets at fair value through profit and loss and the derivative financial instruments, which are measured at fair value.

The preparation of separate and consolidated financial statements in accordance with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise judgment in the process of applying the Company's accounting policies. Moreover, the use of estimates and assumptions is required that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of preparation of financial statements and the reported income and expense amounts during the reporting period. Although these estimates are based on the best possible knowledge of management with respect to the current conditions and activities, the actual results can eventually differ from these estimates. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 5.

The separate and consolidated financial statements are presented in Euro, unless otherwise stated.

Explicit and unreserved statement of compliance

These financial statements comprise the separate financial statements of Intracom S.A. Telecom Solutions, and the consolidated financial statements of the Company and its subsidiaries (the Group) for the year ended as at 31 December 2011, in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU.

Basis of consolidation

The consolidated financial statements comprise of the separate financial statements of Intracom S.A. Telecom Solutions and subsidiaries as at 31 December of each year.

Subsidiaries, which are those entities in which the Group has an interest of more than one half of the voting rights or otherwise has power to govern the financial and operating policies, are fully consolidated. The existence and effect of potential voting rights that are presently exercisable or presently convertible are considered when assessing whether the Group controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group and are no longer consolidated from the date that control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the parent company, using consistent accounting policies.

Intragroup balances and intragroup transactions, including sales, expenses and dividends, are eliminated in full. Unrealized profits and losses resulting from intragroup transactions that are

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

included in the carrying amount of assets, are eliminated in full, unless the transaction contains indication of impairment of the transferred asset.

Non controlling interests represent the portion of profit or loss and net assets not held by the Group and are presented separately in the statement of financial position and within equity in the consolidated statement of financial position, separately from parent shareholders' equity. In case of acquisitions of non controlling interest the difference between the cost of acquisition and the interest of net assets acquired is reflected as an equity transaction.

The losses of subsidiaries are attributed to non-controlling interest even if this creates a negative balance. A change in, shareholding in a subsidiary without losing control constitutes a transaction between equity holders. If the Group loses control over a subsidiary then:

Derecognizes:

- The assets (including goodwill) and liabilities of the subsidiary
- The carrying amount of any non-controlling interest
- The cumulative translation differences recorded in equity

Recognizes:

- The fair value of the consideration received
- The fair value of any investment retained
- Any surplus or deficit in profit or loss

Reclassifies the parent's share of components, previously recognized in other comprehensive income, to profit or loss or retained earnings, as appropriate.

3. Changes in accounting policies and disclosures

The accounting policies adopted by the Group and the Company are consistent with those of the previous financial year.

The Group and the Company has adopted the following new and amended IFRS and IFRIC interpretations as of 1 January 2011 and their application did not have significant impact in the statement of financial position or performance of the Group or the Company:

- IFRIC 14 Prepayments of a Minimum Funding Requirement (Amended)
- IFRIC 19, Extinguishing Financial Liabilities with Equity Instruments
- IAS 24, Related Party Disclosures (Amended)
- IAS 32, Financial Instruments: Presentation (Amended)
- Improvements to IFRSs (May 2010)

In May 2010, the IASB issued its third omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. There are separate transitional provisions for each standard. The adoption of the following amendments resulted in changes to accounting policies, but no impact on the financial position or performance of the Group and the Company.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

- **IFRS 3 "Business Combinations"**: The measurement options available for non-controlling interest (NCI) were amended. Only components of NCI that constitute a present ownership interest that entitles their holder to a proportionate share of the entity's net assets in the event of liquidation should be measured at either fair value or at the present ownership instruments' proportionate share of the acquiree's identifiable net assets. All other components are to be measured at their acquisition date fair value.

This improvement clarifies that the amendments to IFRS 7 Financial Instruments: Disclosures, IAS 32 Financial Instruments: Presentation and IAS 39 Financial Instruments: Recognition and Measurement, that eliminate the exemption for contingent consideration, do not apply to contingent consideration that arose from business combinations whose acquisition dates precede the application of IFRS 3 (as revised in 2008).

Finally, it requires an entity (in a business combination) to account for the replacement of the acquiree's share-based payment transactions (whether obliged or voluntarily), i.e., split between consideration and post combination expenses.

- **IFRS 7 "Financial Instruments – Disclosures"**: The amendment was intended to simplify the disclosures provided by reducing the volume of disclosures around collateral held and improving disclosures by requiring qualitative information to put the quantitative information in context.
- **IAS 1 "Presentation of Financial Statements"**: The amendment clarifies that an entity may present an analysis of each component of other comprehensive income either in the statement of changes in equity or in the notes to the financial statements.
- **IAS 27 "Consolidated and Separate Financial Statements"**: This improvement clarifies that the consequential amendments from IAS 27 made to IAS 21 The Effect of Changes in Foreign Exchange Rates, IAS 28 Investments in Associates and IAS 31 Interests in Joint Ventures apply prospectively for annual periods beginning on or after 1 July 2009 or earlier when IAS 27 is applied earlier.
- **IAS 34 "Interim Financial Reporting"**: This improvement requires additional disclosures for fair values and changes in classification of financial assets, as well as changes to contingent assets and liabilities in interim condensed financial statements.
- **IFRIC 13 "Customer Loyalty Programmes"**: This improvement clarifies that when the fair value of award credits is measured based on the value of the awards for which they could be redeemed, the amount of discounts or incentives otherwise granted to customers not participating in the award credit scheme, is to be taken into account.

New Standards, Interpretations and amendments to published standards

The following new standards, amendments to standards and interpretations have been issued but are not yet effective for the financial year beginning January 1, 2011. The estimate of the Management of the Group and the Company concerning the effect from the implementation of these new standards and interpretations is set-out as below:

- **IAS 1 "Financial Statement Presentation (Amended) – Presentation of Items of Other Comprehensive Income"**: The amendment is effective for annual periods beginning on or after 1 July 2012. The amendments to IAS 1 change the grouping of items presented in OCI. Items that could be reclassified (or 'recycled') to profit or loss at a future point in time (for example, upon derecognition or settlement) would be presented separately from items that will never be reclassified. The amendment affects presentation only and has no impact on the Group's or the Company's financial position or performance. This amendment has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of this amendment on the financial position or performance.
- **IAS 12 "Income Taxes (Amended) – Recovery of Underlying Assets"**: The amendment is effective for annual periods beginning on or after 1 January 2012. The amendment clarified the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale. Furthermore, it introduces the requirement that deferred tax on non-depreciable assets that are measured using the revaluation model in IAS 16 always be measured on a sale basis of the asset. This amendment has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of this amendment on its financial statements.
- **IAS 19 "Employee Benefits (Amended)"**: The amendment is effective for annual periods beginning on or after 1 January 2013. The IASB has issued numerous amendments to IAS 19. These range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and re-wording. Early application is permitted. This amendment has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of this amendment on its financial position or performance.
- **IAS 27 "Separate financial statements (Revised)"**: The Standard is effective for annual periods beginning on or after 1 January 2013. As a consequence of the new IFRS 10 and IFRS 12, what remains of IAS 27 is limited to accounting for subsidiaries, jointly controlled entities, and associates in separate financial statements. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of this amendment on its financial position or performance.
- **IAS 28 "Investments in Associates and Joint Ventures (Revised)"**: The Standard is effective for annual periods beginning on or after 1 January 2013. As a consequence of the new IFRS 11 and IFRS 12, IAS 28 has been renamed IAS 28 Investments in Associates and Joint Ventures, and describes the application of the equity method to investments in joint ventures in addition to associates. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of this amendment on the financial position or performance.
- **IAS 32 "Financial Instruments: Presentation (Amended) - Offsetting financial assets and financial liabilities"**: The amendment is effective for annual periods beginning

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

on or after 1 January 2014. This amendment clarifies the meaning of "currently has a legally enforceable right to set-off" and also clarifies the application of the IAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments to IAS 32 are to be retrospectively applied. Earlier application is permitted. However, if an entity chooses to early adopt, it must disclose that fact and also make the disclosures required by the IFRS 7 Offsetting Financial Assets and Financial Liabilities amendments. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the amendment on the financial position or performance of the Group.

- **IFRS 7 "Financial Instruments: Disclosures (Amended) - Enhanced Derecognition Disclosure Requirements":** The amendment is effective for annual periods beginning on or after 1 July 2011. The amendment requires additional disclosure about financial assets that have been transferred but not derecognised to enable the user of the financial statements to understand the relationship with those assets that have not been derecognised and their associated liabilities. In addition, the amendment requires disclosures about continuing involvement in derecognised assets to enable the user to evaluate the nature of, and risks associated with, the entity's continuing involvement in those derecognised assets. The amendment has only disclosure effects. Management of the Group and the Company estimates that this amendment will not affect the financial statements except from possible additional disclosures.
- **IFRS 7 "Financial Instruments: Disclosures (Amended): Offsetting Financial Assets and Financial Liabilities":** The amendment is effective for annual periods beginning on or after 1 January 2013. The amendment introduces common disclosure requirements. These disclosures would provide users with information that is useful in evaluating the effect or potential effect of netting arrangements on an entity's financial position. The amendments to IFRS 7 are to be retrospectively applied. This amendment has not yet been endorsed by the EU. Management of the Group and the Company estimates that this amendment will not affect the financial statements except from possible additional disclosures.
- **IFRS 9 "Financial Instruments-Classification and Measurement":** The new standard is effective for annual periods beginning on or after 1 January 2015. IFRS 9 as issued reflects the first phase of the IASBs work on the replacement of IAS 39 and applies to classification and measurement of financial assets and financial liabilities as defined in IAS 39. Phase 1 of IFRS 9 will have a significant impact on (i) the classification and measurement of financial assets and (ii) a change in reporting for those entities that have designated financial liabilities using the fair value option through P&L. In subsequent phases, the IASB will address hedge accounting and impairment of financial assets. The completion of this project is expected over the first half of 2012. Early application is permitted. This standard has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of the new standard on the financial position or performance.
- **IFRS 10 "Consolidated Financial Statements":** The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 10 replaces the portion of IAS 27 Consolidated and Separate Financial Statements that addresses the accounting for

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

consolidated financial statements. It also includes the issues raised in SIC-12 Consolidation — Special Purpose Entities. IFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in IAS 27. This standard has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of the new standard on their financial position or performance.

- **IFRS 11 “Joint Arrangements”:** The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities — Non-monetary Contributions by Venturers. IFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. This standard has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of the new standard on their financial position or performance.
- **IFRS 12 “Disclosures of Involvement with Other Entities”:** The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 12 includes all of the disclosures that were previously in IAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in IAS 31 and IAS 28. These disclosures relate to an entity’s interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. This standard has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of the new standard on their financial position or performance.
- **IFRS 13 “Fair Value Measurement”:** The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 13 establishes a single source of guidance under IFRS for all fair value measurements. IFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under IFRS when fair value is required or permitted. This standard should be applied prospectively and early adoption is permitted. This standard has not yet been endorsed by the EU. The Group and the Company are in the process of assessing the impact of the new standard on their financial position or performance.
- **IFRIC 20 “Stripping Costs in the Production Phase of a Surface Mine”:** The interpretation is effective for annual periods beginning on or after 1 January 2013. This interpretation only applies to stripping costs incurred in surface mining activity during the production phase of the mine ('production stripping costs'). Costs incurred in undertaking stripping activities are considered to create two possible benefits a) the production of inventory in the current period and/or b) improved access to ore to be mined in a future period (stripping activity asset). Where cost cannot be specifically allocated between the inventory produced during the period and the stripping activity asset, IFRIC 20 requires an entity to use an allocation basis that is based on a relevant production measure. Early application is permitted. IFRIC 20 has not yet been endorsed by the EU. This interpretation does not apply to the Group and the Company.

4. Summary of significant accounting policies

Contribution of telecom solutions segment

The net assets contributed from Intracom Holdings to the segment, were incorporated in the financial statements of the Company at their carrying values at the date the contribution took place. The Company did not follow the purchase method as stipulated by IFRS 3 since according to paragraph 10 of the standard all transactions involving entities or businesses under common control are not within the scope of IFRS 3. The difference between the net carrying values of the segment and the increase in the share capital (in nominal values) which was effected in exchange of the segment's contribution was directly recognized in the Company's shareholders' equity. Similarly, the reserves of the segment contributed were also recognized in the Company's shareholders' equity.

Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition costs are expensed as incurred. When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Any subsequent changes in fair value of contingent consideration, which is presumed to be an asset or liability will be recognized under IAS 39 either in the income statement or as a change in other comprehensive income. If the contingent consideration is classified as a component of equity, it will not be measured until its final settlement through the equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in the income statement. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

Investment in associates

Associates are entities over which the Group generally has between 20% and 50% of the voting rights, or over which the Group has significant influence, but which it does not control. Investments in associates are accounted for by the equity method of accounting and are initially recognised at cost.

The Group's investment in associates includes goodwill (net of any cumulative impairments losses) identified in acquisition.

Under this method the Group's share of the post-acquisition profits or losses of associates is recognized in the statement of comprehensive income and its share of post-acquisition movements in reserves is recognized in the statement of changes in equity. The aforementioned cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Unrealised gains on transactions between the Group and its associates are eliminated to the extent of the Group's interest in the associates; unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, the Group does not recognize further losses, unless the Group has incurred obligations or made payments on behalf of the associates.

Accounting policies of associates have been amended where necessary to ensure consistency with the policies adopted by the Group.

Investments in associates in the separate financial statements are accounted for at cost less any accumulated impairment losses.

Interest in a joint venture

The Group has an interest in a joint venture which is a jointly controlled entity, whereby the venturers have a contractual arrangement that establishes joint control over the economic activities of the entity.

The Group recognises its interest in the joint venture using proportionate consolidation.

The Group combines its share of each of the assets, liabilities, income and expenses of the joint venture with similar items, line by line, in its consolidated financial statements.

Adjustments are made where necessary to bring the accounting policies into line with those of the Group. Adjustments are made in the Group's financial statements to eliminate the Group's share of unrealised gains and losses on transactions between the Group and its jointly controlled entity. Losses on transactions are recognised immediately if the loss provides evidence of a reduction in the net realisable value of current assets or an impairment loss.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The financial statements of the joint venture are prepared for the same reporting period as the parent Company.

Investments in joint-ventures in the separate financial statements are measured at cost of acquisition less impairment losses.

Foreign currency translation

(a) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Euros, which is the Company's functional and presentation currency.

(b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statement of comprehensive income. Translation differences on non-monetary items, such as equities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the fair value reserve in other comprehensive income.

(c) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (1) Assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that statement of financial position;
- (2) Income and expenses for each statement of comprehensive income are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions);
- (3) All resulting exchange differences are recognized as reserves in other comprehensive income and are transferred to the income statement upon disposal of those entities.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is sold, such exchange differences are recognized in the statement of comprehensive income as part of the gain or loss on sale.

Exchange differences arising on a monetary item that forms part of a reporting entity's net investment in a foreign operation are recognised in the statement of comprehensive income in the separate financial statements of the reporting entity or the individual financial statements of the foreign operation, as appropriate. In the financial statements that include the foreign operation and the reporting entity (eg consolidated financial statements when the foreign

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

operation is a subsidiary), such exchange differences are recognised initially in a separate component of equity and recognised in the statement of comprehensive income on disposal of the net investment in foreign operation.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate.

Property, plant and equipment

All property, plant and equipment ("PPE") is shown at cost less subsequent depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group higher than the initially expected according to the initial return of the financial asset and under the assumption that the cost of the item can be measured reliably. All other repairs and maintenance are charged to the statement of comprehensive income during the financial period in which they are incurred.

Land is not depreciated. Depreciation on PPE is calculated using the straight-line method to allocate the cost of each asset to its residual value over its estimated useful life, in order to write down the cost in its residual value. The expected useful life of property, plant and equipment is as follows:

Buildings	33-34	years
Machinery installations and equipment	10	years
Transportation assets	5-7	years
Other equipment	5-10	years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each statement of financial position date.

When the carrying amount of the asset is higher than its recoverable amount, the resulting difference (impairment loss) is recognized immediately as an expense in the statement of comprehensive income.

In case of sale of property, plant and equipment, the difference between the sale proceeds and the carrying amount is recognized as profit or loss in the statement of comprehensive income.

Investment property

Investment property principally comprising of land and buildings, is held by the Company and the Group for long-term rental yields and not for own use. Investment property is measured at cost less depreciation and impairment. When the carrying amounts of the investment property exceed their recoverable amounts, the difference (impairment) is charged directly in the statement of comprehensive income. Land is not depreciated. The depreciation of buildings is calculated using the straight line method over the buildings' useful life which is estimated to 33-34 years.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The Company classifies all land and buildings rented to subsidiaries as investment property in its separate financial statements and as owner occupied property in the consolidated financial statements.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation, commencement of an operating lease to another party or completion of construction or development. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

Intangible Assets

(i) Software acquired

Software acquired is stated at historical cost less subsequent amortization and any impairment. Amortization is calculated using the straight-line method over the useful economic lives, not exceeding a period of 3 to 5 years. Costs associated with maintaining computer software programs are recognized as an expense as incurred.

(ii) Internally generated software

Expenditure on research is expensed as incurred. Internally generated software arising from development is recognised if, and only if, an entity can demonstrate all of the following: the technical feasibility of completing the intangible asset so that it will be available for use or sale; its intention to complete the intangible asset and use or sell it; its ability to use or sell the intangible asset; how the intangible asset will generate probable future economic benefits. Among other things, the entity can demonstrate the existence of a market for the output of the intangible asset or the intangible asset itself or, if it is to be used internally, the usefulness of the intangible asset; the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; its ability to measure reliably the expenditure attributable to the intangible asset during its development.

Costs that are directly associated with identifiable and unique software products controlled by the Company and the Group are recognized as part of intangible assets. Direct costs include materials, staff costs of the software development team and an appropriate portion of relevant overheads.

Internally generated software is stated at historical cost less subsequent amortization and any impairment. Amortization is calculated using the straight-line method over the useful economic lives, not exceeding a period of 3 to 5 years. The depreciation method used reflects the rate of future economic benefits that are expected to flow into the Company and the Group.

(iii) Licenses and trade marks

Software licenses and trade marks are stated at historical cost less subsequent amortisation and impairment. Amortization is calculated using the straight-line method over the useful economic lives, not exceeding a period of 5 years.

Impairment of assets

(i) Non-financial assets

The carrying values of other non-current assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable.

Whenever the carrying value of an asset exceeds its recoverable amount an impairment loss is recognized in the statement of comprehensive income. The recoverable amount is measured as the higher of fair value less costs to sell and value in use. Fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, after deducting any direct incremental selling costs, while value in use is the present value of estimated future cash flows expected to arise from continuing use of the asset and from its disposal at the end of its useful life. For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units).

The recoverable amount of investment in subsidiaries and associates is determined in the same way as the non financial assets.

(ii) Financial assets

The Company and the Group assess at each statement of financial position date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

The financial assets that are reviewed for impairment (provided that the relative indications exist) are assets stated at cost (investments in subsidiaries and associates in the statement of financial position of the parent Company), assets measured at amortized cost based on the effective interest rate method (non-current receivables) and available for sale investments.

The recoverable amount of investments in subsidiaries and associates is determined in the same way as for non-financial assets.

For the purposes of impairment testing of the other financial assets the recoverable amount is determined based on the present value of future cash flows, discounted using the original asset-specific rate or a rate of a similar financial asset. Any resulting impairment losses are recognised in the statement of comprehensive income.

Investments and other financial assets

The Group classifies its financial assets in the following categories. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at every reporting date.

(a) Financial assets at fair value through profit or loss

This category refers to financial assets acquired principally for the purpose of selling in the short term or if so designated by Management at inception and the following criteria are met: (a) it eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as 'an accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognising the gains and losses on them on different bases or (b) a group of

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

financial assets, financial liabilities or both is managed and its performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy, or (c) if the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows that otherwise would be required by the contract; or it is clear with little or no analysis that the separation of the embedded derivative is prohibited. Derivatives are also categorised as held for trading unless they are designated as hedges. If these assets are either held for trading or are expected to be realised within 12 months of the statement of financial position date these assets are classified as current assets.

(b) Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the statement of financial position date, which are classified as non-current assets. Loans and receivables are carried at amortised cost using the effective interest method.

(c) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. During the year, the Company and the Group did not hold any investments in this category.

(d) Available-for-sale financial assets

These are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the statement of financial position date.

Purchases and sales of investments are recognized on trade date, which is the date on which the Company and the Group commit to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets except those carried at fair value through profit or loss. Investments are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company and the Group have transferred substantially all risks and rewards of ownership.

Available-for-sale financial assets are subsequently carried at fair value and unrealised gains and losses arising from changes in the fair value of investments classified as available-for-sale are recognized in equity. When investments classified as available-for-sale are sold or impaired, the accumulated fair value adjustments are included in the statement of comprehensive income as gains and losses from investment securities. Impairment losses recognized in the statement of comprehensive income are not reversed through profit and loss.

Realized and unrealised gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the statement of comprehensive income in the period in which they arise.

The fair values of quoted investments are based on year-end bid prices. If the market for a financial asset is not active (and for unlisted securities), the Group establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis, and option

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

pricing models refined to reflect the issuer's specific circumstances. The financial instruments which are not traded in an active market and of which the fair value cannot be measured reliably, they are measured at acquisition cost.

At each statement of financial position date the Company and the Group estimate whether there are indications of impairment.

For companies' shares which are classified as available for sale financial assets, such indication is the decrease in the fair value compared to the acquisition cost. If impairment is identified then the cumulative- loss, which is included in equity and represents the difference between acquisition cost and fair value, is transferred to the statement of comprehensive income. Impairment losses in shares recognized in the statement of comprehensive income are not reversed through profit and loss.

De-recognition of financial assets and liabilities

(i) Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired.
- The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass through' arrangement.
- The Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset. When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay. When continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Group's continuing involvement is the amount of the transferred asset that the Group may repurchase, except that in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Group's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

(ii) Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the statement of comprehensive income.

Derivative financial instruments and hedge accounting

Derivative financial instruments include forward exchange contracts, currency and interest-rate swaps.

Derivatives are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at their fair value. Fair values are obtained from quoted market prices and discounted cash flow models.

All derivatives are carried as assets when fair value is positive and as liabilities when fair value is negative.

The gains and losses on derivative financial instruments held for trading or which do not qualify for hedge accounting are included in the statement of comprehensive income.

In the event the Group acquires financial instruments with embedded derivatives, the embedded derivative is separated from the main contract; it is recorded separately and is measured in its fair value only if its financial features are not directly linked with the corresponding features of the main contract.

The Group designates derivatives, for the purposes of hedge accounting, as:

- Fair value hedges when they are used to hedge the exposure to changes in fair value of a recognized asset or liability or a firm purchase commitment.
- Cash flow hedges when they are used to hedge the exposure to variability in cash flows that is attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction.
- Hedges of net investment in a foreign operation.

When the Group uses derivative financial instruments to hedge against the interest rate and foreign exchange risk, it designates derivatives as either fair value hedges or cash flow hedges when the required criteria are met. For derivatives that do not meet the conditions for hedge accounting, gains or losses from changes in the fair value are included in the statement of comprehensive income.

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the statement of comprehensive income in finance costs/income, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognized in other comprehensive income in the statement of comprehensive income. The gain or loss relating to the ineffective portion is recognized immediately in the statement of comprehensive income in finance costs/income.

Amounts accumulated in equity in relation to cash flow hedges are recycled in the statement of comprehensive income in the periods when the hedged item will affect profit or loss.

When a hedging instrument expires or sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized in the statement of comprehensive income. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the statement of comprehensive income.

Certain derivatives, while used by the Group as effective hedges, do not satisfy the criteria for hedge accounting in accordance with IAS 39 and as a result the relevant gains or losses are recognized in the statement of comprehensive income in finance costs/income.

Inventories

Inventories are stated at the lower of cost and net realizable value. Cost is determined using the weighted average method. The cost of finished and semi-finished goods, by-products and work in progress comprises design costs, raw materials, direct labour, other direct costs and related production overheads. Net realizable value is the estimated selling price in the ordinary course of business, less applicable variable selling expenses.

Write offs are recognized in the statement of comprehensive income when no future economic benefits will flow to the entity from the specific inventories. The provision for slow moving inventories is based on an ageing of inventories, and in accordance with past experience, according to which for inventories that had no movement for a period of 2 years, except for safety stock, 100% provision on acquisition cost is recorded.

Treasury Shares

Own equity shares are recorded at acquisition cost as a separate component of equity. Own equity instruments which are reacquired (treasury shares) are deducted from equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments; rather they are recorded directly in equity.

Trade receivables

Trade receivables are recognized initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The amount of the impairment loss is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The amount of the impairment loss is recognised as selling and distribution expenses in the statement of comprehensive income. In case the receivable is considered as uncollectible, it is written off against the provision for impairment of trade receivables. Subsequent collection of written off receivable in prior financial periods is credited against the selling and distribution expenses in the statement of comprehensive income.

Factoring

Trade and other receivables are reduced by the amounts that have been received in advance under factoring agreements without recourse.

Construction contracts

Expenses in relation to the contract are recognized when incurred.

When the outcome of a construction contract cannot be estimated reliably, revenue shall be recognized only to the extent of contract costs incurred that it is probable will be recoverable.

Revenue from fixed price contracts are recognized, as long as the contract outcome can be estimated reliably. The Group uses the percentage of completion method, to recognise the appropriate amount of revenue and expense over each period. The percentage of completion is measured by reference to the percentage of actual costs incurred to date to estimated total costs for each contract. When it is probable that the total contracted costs will exceed the total contracted revenue, the anticipated loss is recognised immediately in the statement of comprehensive income as expenses.

Costs and expenses incurred relating to future workings are excluded from the percentage of completion calculation and classified as work-in-progress. Total cost incurred and gains / losses recognised are matched against accumulated invoicing till year end.

When costs incurred plus net profits (less any loss) recognised exceed accumulated invoicing, the difference is classified as a receivable in account "Trade and other receivable". When accumulated invoicing exceeds costs incurred plus net profits (less any loss) recognized, the difference is classified as a liability in account "Trade and other payable".

Cash and cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks and other short-term highly liquid investments with low risk and with original maturities of three months or less.

Non-current assets held for sale and discontinued operations

The Group classifies a non-current asset (or disposal group) as held for sale if its carrying amount will be recovered principally through a sale transaction rather than through continuing use.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The basic criteria to classify a non-current asset (or disposal group) as held for sale are that it must be available for immediate sale in its present condition subject only to terms that are usual and customary for sale of such assets and its sale must be highly probable.

For the sale to be highly probable:

- the appropriate level of management must be committed to a plan to sell the asset (or disposal group)
- an active program to locate a buyer and complete the plan must have been initiated
- the asset (or disposal group) must be actively marketed for sale at a price that is reasonable in relation to its current fair value
- the sale should be expected to be completed within one year from the date of classification
- the actions required to complete the plan should indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

Immediately prior to initial classification of a non current asset (or disposal group) as held for sale, the asset (or the assets and liabilities included in the disposal group) will be measured in accordance with the applicable IFRSs.

Non-current assets (or disposal groups) that are classified as assets held for sale are stated at the lower of carrying amount and fair value less costs to sell and any possible resulting impairment losses are recognized in the statement of comprehensive income. Any subsequent increase in fair value will be recognized in the statement of comprehensive income, but not in excess of the cumulative impairment loss which was previously recognized.

While a non-current asset (or non-current assets that are included in a disposal group) is classified as held for sale, it should not be depreciated or amortized.

Share capital

Share capital comprise of the Company's ordinary shares. Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares are shown after the reduction of the relative income tax in reduction to the product of issue. Incremental costs directly attributable to the issue of new shares for the acquisition of other entities are included in the cost of acquisition of the new company.

Borrowings

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the statement of comprehensive income over the period of the borrowings using the effective interest method.

The component of any convertible preference shares that exhibits characteristics of a liability is recognized as a liability in the statement of financial position, net of transaction costs. The corresponding dividends on those shares are charged as interest expense in the statement of comprehensive income.

The fair value of the liability component of a convertible bond loan is determined using a market rate for an equivalent non convertible bond; and this amount is classified as a financial liability measured at amortized cost until it is extinguished on conversion or redemption. The remainder of the proceeds is allocated to the conversion option that is recognized and included in shareholders' equity.

Loans are classified as short-term liabilities unless the Group has the unconditional right to defer payment for at least 12 months from the statement of financial position date.

Trade payables

Trade payables are initially recognized at fair value and subsequently measured at amortized cost using the effective interest rate method.

Leases

i. The Group as lessee

(a) Finance leases

Leases of property, plant and equipment, where the Group has substantially all the risks and rewards of ownership, are classified as finance leases. Finance leases are capitalized at the lease's inception at the lower of the fair value of the leased property, plant and equipment and the present value of the minimum lease payments. Each lease payment is allocated between the liability and finance charges so as to achieve a constant rate on the finance balance outstanding. The corresponding rental obligations, net of finance charges, are included in other long-term payables. The interest element of the finance cost is charged to the statement of comprehensive income over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. If there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the property, plant and equipment acquired under finance leases is depreciated over the shorter of the useful life of the asset or the lease term.

(b) Operating leases

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

ii. The Group as lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

Income Tax

Income tax comprises of current income tax and deferred income tax.

Current income tax

Current income tax is computed based on the separate financial statements of each of the entities included in the consolidated financial statements, in accordance with the tax rules in force in Greece and other tax jurisdictions in which foreign subsidiaries operate. Current income tax expense consists of income taxes for the current year based on each entity's profits as adjusted in its tax returns and additional income taxes to cover potential tax assessments which are likely to occur from tax audits by the tax authorities, using the enacted tax rates.

Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. The deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting nor taxable profit nor loss.

Deferred income tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries, joint ventures and associates, except where the timing of the reversal of the temporary difference is controlled by the Company and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred tax assets are reviewed at each statement of financial position date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilized.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the statement of financial position date.

Deferred income tax is recognised in the statement of comprehensive income unless it relates to transactions recognized directly in equity, where the related deferred tax effects are also recognised directly in equity.

Post-employment benefit plans

The Group operates both defined benefit and defined contribution plans.

The regular contributions for defined contribution plans constitute net periodic costs for the year in which they are due and as such are included in staff costs.

The liability in respect of defined benefit pension or retirement plans is the present value of the defined benefit obligation at the statement of financial position date minus the fair value of plan assets (where funded) together with adjustments for actuarial gains/ losses and past service

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

cost. Independent actuaries using the projected unit credit method calculate the defined benefit obligation annually.

Cumulative actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions in excess of the greater of 10% of the value of plan assets or 10% of the defined benefit obligation are spread to the statement of comprehensive income over the employees' expected average remaining working lives. Past-service costs are recognized immediately in the statement of comprehensive income, unless the changes to the pension plan are conditional on the employees remaining in service for a specified period of time (the vesting period). In this case, the past-service costs are amortized on a straight-line basis over the vesting period.

Government grants

Grants from the government are recognized at their fair value where there is a reasonable assurance that the grant will be received and the Company and the Group will comply with all attached conditions.

Government grants relating to costs are deferred and recognized in the statement of comprehensive income over the period necessary to match them with the costs they are intended to compensate.

Government grants relating to the purchase of property, plant and equipment are included in non-current liabilities and are credited to the statement of comprehensive income on a straight-line basis over the expected useful lives of the related tangibles.

Provisions and Contingent Assets-Liabilities

Provisions are recognized when the Group has a present legal or constructive obligation as a result of past events, and when it is probable that an outflow of resources will be required to settle this obligation and a reliable estimate of the amount of the obligation can be made. Provisions are reviewed at each statement of financial position date and adjusted to reflect the present value of the expenditure expected to be required to settle the obligation. Regarding the provisions that are expected to be settled in the long term (and therefore the effect of time value of money is material), provisions are determined by discounting the expected future cash flows at a pre tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks related to the liability. Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

(a) Warranties

The Group recognizes a provision that represents the present value of the estimated liability for the repair or replacement of guaranteed products or concerning the delivery of projects / rendering of services at the statement of financial position date. This provision is calculated on the basis of historical facts over repairs and replacements.

(b) Compensated absences

The claims over compensated absences are recognized as incurred. A provision is recognized for the expected cost of short-term employee benefits in the form of compensated absences based on their unused entitlement at the statement of financial position date.

(c) Loss-making contracts

The Group recognizes a provision with an immediate charge to the statement of comprehensive income for loss-making construction contracts or long-term service contracts when the expected revenues are lower than the unavoidable expenses which are estimated to arise in order that the contract commitments are met.

Revenue recognition

Revenue comprises the fair value of the sale of goods and services, net of value-added tax, rebates and discounts and after eliminating sales returns and allowances. Revenue is recognized as follows:

(a) Sales of goods

Sales of goods are recognized when the following conditions are satisfied:

- The Group has transferred to the buyer all the significant risks and rewards associated with the ownership of the products;
- The Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold.
- The value of sale can be reliably estimated;
- The collectibility of the related receivables is reasonably assured;
- Costs related with the transaction (both incurred and anticipated) can be reliably estimated.

(b) Rendering of services

Sales from rendering of services are recognized in the accounting period in which the services are rendered, by reference to the stage of completion of the specific service. The stage of completion is assessed on the basis of the costs of the actual services provided until the statement of financial position date as a proportion of the costs of the total estimated services to be provided under each contract. Costs of services are recognized in the period incurred. When the services to be provided under a contract cannot be reliably estimated, revenue is recognized only to the extent of costs incurred that are possibly recoverable.

(c) Interest income

Interest income is recognized on a time-proportion basis using the effective interest method. When a receivable is impaired, its carrying amount is reduced to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate. Subsequently, interest is recognized on the impaired value.

(d) Dividends

Dividends are recognized when the right to receive payment is established.

(e) Rental income

Rental income arising from investment properties is accounted for on a straight line basis over the lease terms.

Borrowing costs

All borrowing costs are recognized as expenses in the statement of comprehensive income as incurred except of those which can be directly attributable to the acquisition or construction of a qualifying asset that meet the criteria for capitalization.

Dividend distribution

Dividend distribution is recognized as a liability when the distribution is approved by the Annual General Meeting of the shareholders.

Offsetting Financial Assets and Liabilities

Financial assets and liabilities may be offset and the net amount may be reported on the statement of financial position only when the Group has a legally enforceable right to set off the amounts and intends either to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Reclassification of accounts

Certain accounts of the statement of financial position, statement of comprehensive income and cash-flow of the prior year 2010 have been re-classified in comparison to the issued financial statements for presentation purposes, in order to become comparative to the respective accounts of the current year.

The prior period amounts that have been reclassified in order to enhance the relevance and comparability of financial statements are as follows (It should be noted that the reclassifications which relate to the statement of comprehensive income have no effect in profit before tax):

- The amount of Euro 1.206.164,08 concerning the reversal of unused provision of accounts receivable impairment loss, was transferred from selling and distribution costs to other operating income in the statement of comprehensive income of the Group and the Company for the period ended December 31,2011.

5. Significant accounting judgments, estimates and assumptions

The preparation of the Group's financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting dates. Actual results may ultimately differ from those estimates. Such judgments and estimates are periodically reviewed by management in order to reflect current condition and correspond to anticipation of current risks and are based on Group's Management prior experience in conjunction to the volume / level of such transactions and events.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimates, which have the most significant effect on the amounts recognised in the financial statements:

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Operating Lease Commitments—Group as Lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for the contracts as operating leases.

The Company has entered into commercial property leases on its machinery assigned to its subsidiaries. The Company has determined, based on an evaluation of the terms and conditions of the arrangements, that it retains all the significant risks and rewards of ownership of these properties and so accounts for the contracts as operating leases.

Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the statement of financial position date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next 12 months are discussed below.

Impairment of investments in subsidiaries, associates and joint ventures

The carrying values of investments (including monetary items which form part of a net investment in foreign operation) are tested for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. Whenever the carrying value of an investment exceeds its recoverable amount an impairment loss is recognized in the statement of comprehensive income. The recoverable amount is measured as the higher of fair value less costs to sell and the value in use of the investment. Fair value less costs to sell is the amount obtainable from the sale of the investment in an arm's length transaction between knowledgeable, willing parties, after deducting any direct incremental disposal costs, while value in use is the present value of estimated future cash flows expected to arise from continuing use of the investment.

Provision for income tax

Current income tax liabilities for the current and prior periods are measured, in accordance with IAS 12, at the amounts expected to be paid to the taxation authorities and includes provision for current income taxes reported in the respective income tax returns and the potential additional tax assessments that may be imposed by the tax authorities upon settlement of the open tax years.

The Group is subject to income taxes in numerous jurisdictions. Significant judgment is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made. Further details and information are disclosed in Notes 14 and 22.

Deferred Tax Assets

Deferred tax assets are recognised for all unused tax losses and deductible temporary differences to the extent that it is probable that sufficient taxable profits will be available against which the losses and the deductible temporary differences can be utilised. Significant

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

judgments and estimates are required by the Management of the Group in order to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits together with future tax planning strategies. Further details are contained in Notes 14 and 22.

Provision for doubtful debts

The Management of the Group periodically evaluates the adequacy of the allowance for doubtful accounts in relation to credit policy and having consulted in-house legal counsels of the Group who handle significant litigation or other claims.

Provision for slow-moving and obsolete stock

The Management of the Group periodically evaluates the adequacy of the provision for slow-moving and obsolete stock. The relative provision is calculated based on ageing and according to prior experience; for stock which has recorded no movement (except for safety stock) for a period of more than two years. The amount provided for in such cases amounts to 100% of acquisition cost.

Provision for warranties

The Group recognizes a provision that represents the present value of the estimated liability for the repair or replacement of guaranteed products or concerning the delivery of projects / rendering of services at the statement of financial position date. This provision is calculated on the basis of historical facts over repairs and replacements.

Pensions and other post employment benefits

The cost of providing benefits under the defined benefit plans is determined separately for each plan using the projected unit credit actuarial valuation method. The actuary report includes a series of assumptions in relation to the discount rate, future salary rises, mortality rates, average increase of long-term inflation rates per year and average increase of GDP per year. Due to the long term nature of such benefit plans such assumptions include a certain uncertainty. Additional details and information are included in Note 32.

Development Costs

Development costs are capitalised according to the accounting policy as described under paragraph "Intangible Assets". In order for the Group to account for the amounts to be capitalised, management proceeds in certain assumptions in relation to expected future cash inflows generated from the asset, discount rates and expected future periods in which benefits will inflow to the Group.

Revenue recognition

Revenue from long term construction contracts is recognised by the Group by using the percentage of completion method in accordance with IAS 18 and IAS 11. Revenue is recognized by reference to the stage of completion of the project at the statement of financial position date, based on actual amounts compared to total estimated amounts. Possible adjustments to total estimated contract costs and revenues are taken into consideration in the period in which they arise.

6. Going Concern

As of December 31, 2011 the outstanding amount of the syndicated bond loan, which amounted to Euro 90.000.000, had been renewed until February 28, 2012.

After presenting the Business Plan on March 21, 2012 banks accepted the Company's request to extend the loan until April 30, 2012.

On March 22, 2012, the Company through a letter asked the banks for a further extension of the loan until June 29, 2012 to finalize the negotiations on the conditions governing the refinancing of the new syndicated bond loan amounting to Euro 60.000.000 for three years.

On March 30, 2012, banks by letter, informed Management of the Company that they process the terms of a new syndicated loan amounting to Euro 60.000.000 and that the intent of the bondholders is not to make the loan due until the process of refinancing is completed.

In this context, and combined with the entry of new investors (see Note 40), the Company undertake to pay an amount of Euro 30.000.000 at June 29, 2012 through equity and the remaining amount of Euro 60.000.000 to be refinanced with a new syndicated bond loan for three years.

In light of the above, financial statements of the Group and the Company have been prepared on the basis of going concern.

7. Business Combinations

No subsidiary was acquired or disposed off during the financial years ended 31 December 2011 and 2010.

8. Interest in joint venture

The Group as at 31 December 2011 holds a 30,00% interest in «Joint Venture Intrakat-Intracom-Telecoms System of DEPA», a jointly controlled entity based in Greece which is involved in the rendering of services to the Public Gas Corporation S.A. The company is proportionately consolidated as is a jointly controlled entity.

The following amounts are included in the consolidated financial statements for the years 2011 and 2010 and represent the share of Group on the assets, liabilities, and earnings / (losses) after tax of the jointly controlled entity:

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

	Group	
	31/12/2011	31/12/2010
Current assets	115.171,52	117.724,08
Non-current assets	-	-
	115.171,52	117.724,08
Current liabilities	-	(116.475,77)
Non-current liabilities	-	-
	-	(116.475,77)
Revenue	6.595,25	333.139,16
Cost of sales	(6.691,79)	(335.017,67)
Administrative expenses	(85,50)	-
Other operating income	-	1.884,15
Finance costs	-	(8,11)
Profit / (Loss) before income taxes	(182,04)	(2,47)
Income tax expenses	-	-
Net profit / (loss) for the year	(182,04)	(2,47)

9. Sales

	Group		Company	
	1/1/2011 -	1/1/2010 -	1/1/2011 -	1/1/2010 -
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Sales of merchandise	80.908.114,27	106.397.715,69	71.448.444,38	101.990.663,88
Sales of goods	54.180.727,34	13.093.188,26	3.667.470,24	3.778.207,19
Revenue from services	120.211.048,28	137.012.675,61	82.769.986,34	105.240.570,20
Total	255.299.889,89	256.503.579,56	157.885.900,96	211.009.441,27

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

10. Expenses by nature

	Note	Group		Company	
		1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Employee benefit expense	13	60.341.385,17	65.358.132,57	47.043.138,90	51.563.155,42
Cost of goods recognised as an expense		96.653.691,46	85.863.588,34	52.355.538,73	81.514.697,39
Depreciation of property, plant and equipment		4.041.178,52	5.412.852,02	2.954.017,67	3.873.848,72
Amortization of intangible assets		14.286.737,82	21.157.119,10	14.227.497,90	21.074.589,94
Impairment of intangible assets	17	98.055,50	-	-	-
Provision for obsolete inventories	23	5.165.100,82	3.559.002,84	4.681.605,52	3.159.037,58
Repairs and maintenance		1.245.373,96	1.397.402,13	969.886,17	1.097.337,91
Operating lease payments					
-Land and buildings		1.392.032,48	1.873.995,41	466.575,45	876.066,46
-Vehicles and machinery		1.891.546,52	2.026.648,07	1.161.495,73	1.156.269,07
-Furniture and other equipment		43.729,68	54.627,91	7.681,24	33.164,70
Impairment of receivables	24	2.924.678,31	3.291.928,13	2.600.000,00	2.892.000,00
Subcontractor's fees		47.537.936,88	56.585.219,78	26.655.620,17	43.081.377,77
Telecommunication expenses		1.066.415,58	1.181.439,70	670.332,36	745.587,56
Transportation expenses		4.046.782,39	3.271.920,87	2.936.642,91	2.618.860,79
Travel expenses		2.869.610,00	2.964.411,80	1.821.529,39	2.142.734,70
Advertising and exhibition fees		834.279,62	975.582,50	682.048,94	848.297,84
Consumables		1.585.446,62	1.753.607,66	254.425,63	189.032,87
Other		5.443.145,45	5.878.901,52	1.434.702,21	1.633.151,43
Total		251.467.126,78	262.606.380,35	160.922.738,92	218.499.210,15
Allocation by category					
Cost of sales		207.339.638,86	214.917.100,03	128.032.894,64	182.136.007,38
Administrative expenses		15.659.739,07	16.703.796,77	7.686.047,90	7.787.326,38
Selling and distribution costs		21.896.101,00	24.256.732,58	18.729.155,01	21.905.905,35
Research expenses		6.571.647,85	6.728.750,97	6.474.641,37	6.669.971,04
		251.467.126,78	262.606.380,35	160.922.738,92	218.499.210,15
Allocation of depreciation and amortization by category					
Cost of sales		16.681.596,77	24.512.876,91	15.789.882,14	23.410.375,09
Administrative expenses		543.799,50	741.816,36	327.782,04	300.066,78
Selling and distribution costs		405.729,37	541.054,20	367.060,69	463.773,14
Research expenses		696.790,70	774.223,65	696.790,70	774.223,65
		18.327.916,34	26.569.971,12	17.181.515,57	24.948.438,66

Total depreciation and amortisation of the Group for the year ended 31 December 2011 of Euro 19.238.738,43, has been allocated as follows: Euro 18.327.916,34 has been allocated to expenses by functions in the Statement of comprehensive income, Euro 532.709,06 relating to investment property depreciation has been allocated to other operating costs and Euro 378.113,03 has been capitalised in development costs. (2010: total depreciation Euro 27.323.858,49 depreciation to expenses by function in Statement of comprehensive income Euro 26.569.971,12 depreciation of investment property Euro 307.547,16; depreciation capitalised in development costs Euro 445.670,76 and Euro 669,45 has been allocated to construction in progress and charged to the cost of ending inventory).

Total depreciation and amortisation of the Company for the year ended 31 December 2011 of Euro 18.039.159,25, has been allocated as follows: Euro 17.181.515,57 has been allocated to expenses by functions in the Statement of comprehensive income, Euro 479.530,65 relating to investment property depreciation has been allocated to other operating costs and Euro 378.113,03 has been capitalised in development costs (2010: total depreciation Euro 25.648.138,20, depreciation to expenses by function in the statement of comprehensive income Euro 24.948.438,66, depreciation of investment property Euro 254.028,78; depreciation capitalised in development costs Euro 445.670,76).

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

11. Other operating income / (expenses)

	Note	Group		Company	
		1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Gains from disposal of property, plant and equipment		88.298,03	56.309,32	62.625,34	47.155,10
Rental income	16	1.313.356,42	1.420.832,20	901.494,09	1.005.171,34
Depreciation of grants relating to assets	31	40.379,09	26.561,75	40.379,09	26.561,75
Grants relating to expenses		206.517,56	373.021,46	206.517,56	373.021,46
Other income		4.405.802,38	1.662.157,12	4.122.572,73	1.318.642,80
Total operating income		6.054.353,48	3.538.881,85	5.333.588,81	2.770.552,45

In "other operating income / (expenses)" and more specifically in category "Other income" of the Group and the Company, it is included the amount of Euro 2.269.724,98 which relates to reversal of unused provisions of impairment of accounts receivable(2010:1.206.164,08), amount of Euro 234.948,60 which relates to the reversal of unused provision for contingent liabilities and amount of Euro 1.306.855,10 which relates to the write off of suppliers credit balances.

	Note	Group		Company	
		1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Losses from disposal of property, plant and equipment		(30.959,18)	(71.889,68)	(15.932,01)	(56.213,07)
Depreciation of investment property	16	(532.709,06)	(307.547,16)	(479.530,65)	(254.028,78)
Other expenses		(518.118,50)	(656.649,04)	(168.481,52)	(364.864,65)
Total operating expense		(1.081.786,74)	(1.036.085,88)	(663.944,18)	(675.106,50)

12. Finance (costs) / income

	Group		Company	
	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Interest expense from bank loans	(8.112.562,76)	(5.116.105,43)	(7.543.481,76)	(4.879.820,31)
Losses from foreign exchange differences	(2.939.328,71)	(1.734.917,00)	-	-
Expenses on issuance of bond loan	(1.006.894,41)	(202.811,58)	(1.006.894,41)	(202.811,58)
Other	(2.639.010,20)	(2.344.791,79)	(2.309.348,31)	(1.869.903,65)
Total finance costs	(14.697.796,08)	(9.398.625,80)	(10.859.724,48)	(6.952.535,54)
Dividend income	-	-	1.001.321,22	1.556.956,63
Interest income from cash at banks	1.315.684,48	843.963,98	1.157.544,74	770.377,99
Interest income on trade receivables	2.999.127,57	2.915.835,90	2.783.334,02	2.624.444,58
Other financial income	65.960,53	2.808,83	174.369,91	118.493,04
Gains from foreign exchange differences	1.996.996,65	5.677.043,27	260.689,58	3.029.175,58
Gains from valuation of derivatives	28.531,31	-	-	-
Total finance revenue	6.406.300,54	9.439.651,98	5.377.259,47	8.099.447,82

13. Employee benefits

	Note	Group		Company	
		1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Wages and salaries		51.066.025,00	56.319.915,19	40.542.303,75	44.879.076,49
Social security costs		11.482.638,91	11.977.342,51	9.768.983,82	10.626.067,87
Other expenses		2.624.978,93	2.255.624,47	1.567.282,58	1.251.992,73
Pension costs	32	2.164.448,64	2.483.447,49	2.161.275,06	2.484.215,42
Minus: Employee benefits transferred to development cost		(6.996.706,31)	(7.678.197,09)	(6.996.706,31)	(7.678.197,09)
Total		60.341.385,17	65.358.132,57	47.043.138,90	51.563.155,42

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

14. Income tax expense

	Note	Group		Company	
		1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Current income tax		2.722.964,06	1.831.975,52	1.203.093,58	1.138.325,83
Prior year income tax		(71.417,36)	700.456,80	7.375,96	217.495,75
Deferred income tax	22	117.194,86	(946.041,85)	(123.540,00)	(870.556,87)
Income tax (credit) in the income statement		2.768.741,56	1.586.390,47	1.086.929,54	485.264,71

The effective income tax rate differs from the nominal one due to various factors, the most significant being certain non-deductible expenses and the change in tax rates. The effects of the difference to profits are as follows:

	Group		Company	
	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Profit / (Loss) before tax	513.834,31	(3.558.978,64)	(3.849.658,34)	(4.247.410,65)
Tax calculated at tax applicable rates (2011: 20%, 2010: 24%)	102.766,86	(854.154,87)	(769.931,67)	(1.019.378,55)
Income not subject to taxation	(302.774,80)	(490.208,80)	(174.257,52)	-
Non deductible expenses for taxation	1.406.944,45	590.123,48	1.091.069,49	553.498,90
Tax losses for which no deferred tax asset has been recognised	142.864,14	224.812,37	-	-
Differences in tax rates	1.392.915,14	1.075.827,68	876.531,39	669.986,79
Other taxes	97.443,13	339.533,81	56.141,89	63.661,82
Prior year taxes	(71.417,36)	700.456,80	7.375,96	217.495,75
Total	2.768.741,56	1.586.390,47	1.086.929,54	485.264,71

The statutory income tax rate applicable to the Company, for its activities in Greece, for the fiscal year 2011 is 20%.

Tax returns of Group subsidiaries are filed annually but the profits or losses declared for tax purposes remain provisional until such time, as the local tax authorities, in which the entities operate, examine the returns and the records of the taxpayer and a final assessment is issued or the statute of limitation has expired.

Tax losses, to the extent that they are accepted by the local tax authorities, can be utilized to offset taxable profits for a period of time that is dictated by the tax legislation of each country. Regarding the Company, this period is five years from the year the losses incurred.

The Company's tax returns have been audited by the Tax Authorities until the fiscal year ended 31 December 2008. The income tax liabilities for the fiscal years ended 31 December 2009 and 31 December 2010 have not been audited by the fiscal tax authorities and therefore it is possible additional taxes and penalties to be assessed by the time to be considered and finalised. For the year 2011, the Company is placed under the tax audit of Chartered Accountants in accordance with the provisions of article 82 para.5 N. 2238/1994. This audit is under process and the relevant tax certificate will be granted subsequent to the publication of the financial statements of the period 2011. Upon the completion of tax audit additional tax liabilities may arise.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The tax returns of the companies of the Group have not been audited by the Tax Authorities for the following fiscal years and as a consequence their income tax liabilities have not been finalized:

Intracom Bulgaria S.A.	1998 - 2011
Intracom Svyaz LTD	From incorporation until 2011
Intrakom DOO Skopje	2010 - 2011
Intracom Telecom Albania S.A.	2011
Intrarom S.A.	1 st July 2008 - 2011
Conklin Corporation	2001 - 2011
Intracom DOO Armenia	2010-2011
Intracom DOO Belgrade	From incorporation until 2009 and 2011
Intracom Middle East LLC	Taxable income is not applied
Intracom Middle East FZE	Taxable income is not applied
Intracom Telecom Holdings International Ltd.	2008-2011
Intracom Telecom Technologies Ltd	2008-2011
Intracom Operations Ltd	2008-2011
Intracom Telecom Solutions S.R.L.	Taxable income is not applied until 2011
Intracom Telecom Solutions Saudi Arabia	Taxable income is not applied
Sitronics Intracom India Private Limited	1 st April 2010-31 st December 2011
E-Teleserv	From incorporation until 2011

The Group is not able to estimate accurately the additional taxes and penalties which may be assessed by the tax examination of the unaudited tax years for each subsidiary and the country it operates. Therefore, the Group has accounted for a provision per entity based on previous years' tax audit findings and the development of the related amounts.

The deferred tax has been calculated based on the tax rates effective on December 31,2011 and 2010 respectively. In accordance with the tax law 3697/2008 the statutory income tax rate applicable to the Company for its Greek operations is 25% in 2009, while since 2010 it will be reduced gradually by 1% per year until 20% in 2014. According to the Law 3943/2011, which was adopted on March 31,2011 tax will be calculated with the tax rate of 20%.The clauses of Law 3943/2011 are applicable for income of the fiscal years 2011 and onwards.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

15. Property, plant and equipment

Group

	Land-Buildings	Machinery equipment	Transportation assets	Furniture & other equipment	Advances and assets under construction	Total
Cost						
Balance at 1 January 2010	90.403.224,96	40.140.982,05	1.969.815,99	26.217.667,65	11.475,73	158.743.166,38
Additions	145.991,35	470.179,24	232.692,17	302.654,24	805,31	1.152.322,31
Disposals	-	(354.464,06)	(339.670,62)	(1.493.457,51)	(8.041,56)	(2.195.633,75)
Transfer from investment property	2.638.588,21	-	-	-	-	2.638.588,21
Foreign currency translation differences	(139.727,92)	(26.647,10)	13.789,51	22.915,28	(516,12)	(130.186,35)
Balance at 31 December 2010	<u>93.048.076,60</u>	<u>40.230.050,13</u>	<u>1.876.627,05</u>	<u>25.049.779,66</u>	<u>3.723,36</u>	<u>160.208.256,80</u>
Balance at 1 January 2011	93.048.076,60	40.230.050,13	1.876.627,05	25.049.779,66	3.723,36	160.208.256,80
Additions	248.213,21	1.035.229,08	107.274,09	1.061.462,00	-	2.452.178,38
Disposals	-	(500.460,74)	(264.234,72)	(984.118,96)	(3.890,63)	(1.752.705,05)
Transfer to investment property	(12.273.868,49)	-	-	-	-	(12.273.868,49)
Foreign currency translation differences	(180.084,93)	(152.950,56)	(13.268,29)	(13.511,35)	167,27	(359.647,86)
Balance at 31 December 2011	<u>80.842.336,39</u>	<u>40.611.867,91</u>	<u>1.706.398,13</u>	<u>25.113.611,35</u>	<u>-</u>	<u>148.274.213,78</u>
Accumulated Depreciation						
Balance at 1 January 2010	16.040.768,45	29.706.384,20	1.506.211,72	23.210.365,78	-	70.463.730,15
Depreciation expense	1.405.234,41	2.700.677,97	209.847,10	1.166.960,20	-	5.482.719,68
Disposals	-	(300.673,80)	(285.698,44)	(1.442.215,76)	-	(2.028.588,00)
Transfer from investment property	167.497,28	-	-	-	-	167.497,28
Foreign currency translation differences	(29.147,71)	(20.186,20)	8.813,95	16.868,05	-	(23.651,91)
Balance at 31 December 2010	<u>17.584.352,43</u>	<u>32.086.202,17</u>	<u>1.439.174,33</u>	<u>22.951.978,27</u>	<u>-</u>	<u>74.061.707,20</u>
Balance at 1 January 2011	17.584.352,43	32.086.202,17	1.439.174,33	22.951.978,27	-	74.061.707,20
Depreciation expense	1.191.556,20	1.741.561,18	168.027,19	1.005.042,92	-	4.106.187,49
Disposals	-	(432.365,17)	(200.463,68)	(948.392,54)	-	(1.581.221,39)
Transfer to investment property	(996.851,83)	-	-	-	-	(996.851,83)
Foreign currency translation differences	(68.158,39)	(130.385,60)	(10.858,47)	(12.446,60)	-	(221.849,06)
Balance at 31 December 2011	<u>17.710.898,41</u>	<u>33.265.012,58</u>	<u>1.395.879,37</u>	<u>22.996.182,05</u>	<u>-</u>	<u>75.367.972,41</u>
Netbook value at 31 December 2010	<u>75.463.724,17</u>	<u>8.143.847,96</u>	<u>437.452,72</u>	<u>2.097.801,39</u>	<u>3.723,36</u>	<u>86.146.549,60</u>
Netbook value at 31 December 2011	<u>63.131.437,98</u>	<u>7.346.855,33</u>	<u>310.518,76</u>	<u>2.117.429,30</u>	<u>-</u>	<u>72.906.241,37</u>

Leased assets included in table above as machinery and equipment under finance lease are as follows:

	31/12/2011	31/12/2010
Cost	238.227,32	98.799,49
Accumulated depreciation	(48.321,97)	(60.954,85)
Net book value	<u>189.905,35</u>	<u>37.844,64</u>

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Company

	Land-Buildings	Machinery equipment	Transportation assets	Furniture & other equipment	Advances and assets under construction	Total
Cost						
Balance at 1 January 2010	76.557.222,04	27.541.475,10	453.259,31	24.723.969,41	-	129.275.925,86
Additions	144.120,31	349.627,59	20.376,61	195.978,52	-	710.103,03
Disposals	-	(242.916,03)	(97.794,80)	(1.352.082,69)	-	(1.692.793,52)
Transfer from investment property	2.638.588,21	-	-	-	-	2.638.588,21
Balance at 31 December 2010	<u>79.339.930,56</u>	<u>27.648.186,66</u>	<u>375.841,12</u>	<u>23.567.865,24</u>	-	<u>130.931.823,58</u>
Balance at 1 January 2011	79.339.930,56	27.648.186,66	375.841,12	23.567.865,24	-	130.931.823,58
Additions	238.333,45	802.499,96	-	1.008.621,82	-	2.049.455,23
Disposals	-	(321.522,81)	(77.812,40)	(869.953,19)	-	(1.269.288,40)
Transfer to investment property	(12.273.868,49)	-	-	-	-	(12.273.868,49)
Balance at 31 December 2011	<u>67.304.395,52</u>	<u>28.129.163,81</u>	<u>298.028,72</u>	<u>23.706.533,87</u>	-	<u>119.438.121,92</u>
Accumulated Depreciation						
Balance at 1 January 2010	11.607.150,88	20.088.034,66	434.956,35	21.963.777,40	-	54.093.919,29
Depreciation expense	1.139.706,81	1.768.655,96	10.019,62	1.024.664,54	-	3.943.046,93
Disposals	-	(197.755,43)	(97.794,70)	(1.335.128,16)	-	(1.630.678,29)
Transfer from investment property	167.497,28	-	-	-	-	167.497,28
Balance at 31 December 2010	<u>12.914.354,97</u>	<u>21.658.935,19</u>	<u>347.181,27</u>	<u>21.653.313,78</u>	-	<u>56.573.785,21</u>
Balance at 1 January 2011	12.914.354,97	21.658.935,19	347.181,27	21.653.313,78	-	56.573.785,21
Depreciation expense	928.862,10	1.277.287,55	11.452,56	801.424,43	-	3.019.026,64
Disposals	-	(309.225,97)	(77.812,32)	(860.470,90)	-	(1.247.509,19)
Transfer to investment property	(996.851,83)	-	-	-	-	(996.851,83)
Balance at 31 December 2011	<u>12.846.365,24</u>	<u>22.626.996,77</u>	<u>280.821,51</u>	<u>21.594.267,31</u>	-	<u>57.348.450,83</u>
Netbook value at 31 December 2010	<u>66.425.575,59</u>	<u>5.989.251,47</u>	<u>28.659,85</u>	<u>1.914.551,46</u>	-	<u>74.358.038,37</u>
Netbook value at 31 December 2011	<u>54.458.030,28</u>	<u>5.502.167,04</u>	<u>17.207,21</u>	<u>2.112.266,56</u>	-	<u>62.089.671,09</u>

There is no property, plant and equipment that have been pledged as security for either the Group or the Company.

During the current fiscal year, the net book value amounting to Euro 11.277.016,66 was transferred from owner occupied tangible assets of the Group and the Company to investment property due to change of use of the aforementioned tangible assets.

During prior fiscal year the net book value amounting to Euro 2.471.090,93 was transferred from investment property to owner occupied tangible assets due to the termination of the lease terms and the change of use of the aforementioned tangible assets.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

16. Investment property

	<u>Group</u>	<u>Company</u>
Cost		
Balance at 1 January 2010	18.514.024,22	16.646.498,45
Transfers from / (to) owner occupied properties	(2.638.588,21)	(2.638.588,21)
Additions	269,64	269,64
Foreign currency translation differences	(11.261,25)	-
Balance at 31 December 2010	<u>15.864.444,40</u>	<u>14.008.179,88</u>
Balance at 1 January 2011	15.864.444,40	14.008.179,88
Transfers from / (to) owner occupied properties	12.273.868,49	12.273.868,49
Additions	315.348,71	315.348,71
Foreign currency translation differences	(26.319,94)	-
Balance at 31 December 2011	<u>28.427.341,66</u>	<u>26.597.397,08</u>
Accumulated Depreciation		
Balance at 1 January 2010	1.501.246,23	1.083.786,13
Transfers from / (to) owner occupied properties	(167.497,28)	(167.497,28)
Depreciation expense	307.547,16	254.028,78
Foreign currency translation differences	(3.143,14)	-
Balance at 31 December 2010	<u>1.638.152,97</u>	<u>1.170.317,63</u>
Balance at 1 January 2011	1.638.152,97	1.170.317,63
Transfers from / (to) owner occupied properties	996.851,83	996.851,83
Depreciation expense	532.709,06	479.530,65
Foreign currency translation differences	(7.669,29)	-
Balance at 31 December 2011	<u>3.160.044,57</u>	<u>2.646.700,11</u>
Netbook value at 31 December 2010	<u>14.226.291,43</u>	<u>12.837.862,25</u>
Netbook value at 31 December 2011	<u>25.267.297,09</u>	<u>23.950.696,97</u>

Rental income from investment properties for the years 2011 and 2010 for the Group and the Company are:

	<u>Group</u>	<u>Company</u>
	1/1/2010 -	1/1/2010 -
	31/12/2010	31/12/2010
Rental Income from investment properties	<u>1.420.832,20</u>	<u>1.005.171,34</u>
	1/1/2011 -	1/1/2011 -
	31/12/2011	31/12/2011
Rental Income from investment properties	<u>1.313.356,42</u>	<u>901.494,09</u>

The fair value of investment property does not differ from the carrying amount as presented in the consolidated and separate financial statements.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

17. Intangible assets

Group

	Trademarks and licences	Software	Internally generated software	Internally generated software under construction	Total
Cost					
Balance at 1 January 2010	1.268.384,25	66.358.752,89	55.115.749,01	12.139.327,26	134.882.213,41
Additions	14.574,71	526.555,03	-	10.282.099,15	10.823.228,89
Transfers	-	-	13.842.440,23	(13.842.440,23)	-
Write offs	(2.863,61)	(5.541,75)	-	-	(8.405,36)
Foreign currency translation differences	(711,15)	14.479,07	(1.233,84)	-	12.534,08
Balance at 31 December 2010	1.279.384,20	66.894.245,24	68.956.955,40	8.578.986,18	145.709.571,02
Balance at 1 January 2011	1.279.384,20	66.894.245,24	68.956.955,40	8.578.986,18	145.709.571,02
Additions	8.039,71	160.826,45	-	9.263.240,69	9.432.106,85
Transfers	-	38.499,17	10.020.556,68	(10.059.055,85)	-
Write offs	(29.508,49)	(14.996,94)	(39.310,35)	-	(83.815,78)
Foreign currency translation differences	(2.100,61)	6.483,98	(26,99)	(9,25)	4.347,13
Balance at 31 December 2011	1.255.814,81	67.085.057,90	78.938.174,74	7.783.161,77	155.062.209,22
Accumulated amortization					
Balance at 1 January 2010	1.213.716,15	57.272.758,93	27.361.639,44	-	85.848.114,52
Amortisation expense	47.855,40	3.580.087,52	17.905.648,73	-	21.533.591,65
Write offs	(2.863,61)	(5.518,35)	-	-	(8.381,96)
Foreign currency translation differences	(1.017,17)	15.375,68	(1.283,35)	-	13.075,16
Balance at 31 December 2010	1.257.690,77	60.862.703,78	45.266.004,82	-	107.386.399,37
Balance at 1 January 2011	1.257.690,77	60.862.703,78	45.266.004,82	-	107.386.399,37
Amortisation expense	9.009,44	3.479.999,43	11.110.833,01	-	14.599.841,88
Impairment	-	98.055,50	-	-	98.055,50
Write offs	(29.508,49)	(14.996,94)	(39.310,35)	-	(83.815,78)
Foreign currency translation differences	(2.105,29)	2.967,85	(45,39)	-	817,17
Balance at 31 December 2011	1.235.086,43	64.428.729,62	56.337.482,09	-	122.001.298,14
Net book value at 31 December 2010	21.693,43	6.031.541,46	23.690.950,58	8.578.986,18	38.323.171,65
Net book value at 31 December 2011	20.728,38	2.656.328,28	22.600.692,65	7.783.161,77	33.060.911,08

Company

	Trademarks and licences	Software	Internally generated software	Internally generated software under construction	Total
Cost					
Balance at 1 January 2010	1.087.642,81	66.081.269,49	54.992.126,57	12.139.327,26	134.300.366,13
Additions	-	509.326,03	-	10.245.752,70	10.755.078,73
Transfer	-	-	13.842.440,23	(13.842.440,23)	-
Write offs	-	(5.274,50)	-	-	(5.274,50)
Balance at 31 December 2010	1.087.642,81	66.585.321,02	68.834.566,80	8.542.639,73	145.050.170,36
Balance at 1 January 2011	1.087.642,81	66.585.321,02	68.834.566,80	8.542.639,73	145.050.170,36
Additions	-	54.228,19	-	9.263.240,69	9.317.468,88
Transfer	-	2.161,96	10.020.556,68	(10.022.718,64)	-
Balance at 31 December 2011	1.087.642,81	66.641.711,17	78.855.123,48	7.783.161,78	154.367.639,24
Accumulated amortization					
Balance at 1 January 2010	1.087.592,75	57.013.053,07	27.253.684,32	-	85.354.330,14
Amortisation expense	49,95	3.557.676,87	17.893.335,67	-	21.451.062,49
Write offs	-	(5.274,48)	-	-	(5.274,48)
Balance at 31 December 2010	1.087.642,70	60.565.455,46	45.147.019,99	-	106.800.118,15
Balance at 1 January 2011	1.087.642,70	60.565.455,46	45.147.019,99	-	106.800.118,15
Amortisation expense	-	3.433.191,12	11.107.410,84	-	14.540.601,96
Balance at 31 December 2011	1.087.642,70	63.998.646,58	56.254.430,83	-	121.340.720,11
Net book value at 31 December 2010	0,11	6.019.865,56	23.687.546,81	8.542.639,73	38.250.052,21
Net book value at 31 December 2011	0,11	2.643.064,59	22.600.692,65	7.783.161,78	33.026.919,13

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

During the previous year the management of Group/Company considered the overall market conditions and the rapid technological developments in the telecommunications industry and decided to reassess and revise the useful lives of intangibles assets. As a result of the above, the useful lives of certain intangibles were revised and amortization accelerated. The change in accounting estimates has been accounted for the following intangible assets which were affected:

Product IBAS & WIBAS

For the intangibles assets relating to IBAS and WIBAS product families, management of the Group/Company has reassessed the present market conditions and the decline in sales; and has revised the estimated useful lives from 5 years to 4 years. Based on the current trend in sales and management's projections of the future, these products are not expected to provide future economic benefits to the Group/Company for more than 4 years from the date each product's development costs were capitalized. The effect of the accelerated depreciation on the statement of comprehensive income for the year 2010 amounted to approximately Euro 7.239.000,00.

FS-CDN

For the intangible asset FS/CDN, the management of the Group/Company revised the market expectations which have changed rapidly in the past two years. Based on the current trend in sales and management's projections of the future, this product is not expected to provide future economic benefits to the Group/Company for more than one year. The effect of the accelerated depreciation on the statement of comprehensive income for the year 2010 amounted to approximately Euro 4.332.000.

18. Investments in subsidiaries

Movement in investments in subsidiaries is analysed as follows:

	Company	
	31/12/2011	31/12/2010
Balance at the beginning of the year	19.510.097,05	19.510.097,05
Cash inflows with no effect in the percentage of participation	(61.500,00)	-
Balance at the end of the year	19.448.597,05	19.510.097,05

In the separate financial statements of the Company it was examined whether there is evidence of indication of impairment of the carrying amounts of the investments in subsidiaries. From the aforementioned process it was revealed that no indications of impairment exist.

The interests held in subsidiaries and the carrying amounts of their net assets at 31 December are as follows:

Subsidiaries	31/12/2011		31/12/2010		
Ενωψυπια	Country of incorporation	% Interest held	Accounting Value	% Interest held	Accounting Value
Intracom Svyaz	Russia	100,00%	430.760,79	100,00%	430.760,79
Intracom doo Skopje	FYROM	100,00%	680.000,00	100,00%	680.000,00
Intracom Bulgaria SA	Bulgaria	100,00%	2.909.951,23	100,00%	2.909.951,23
Intracom Holdings International Ltd	Cyprus	100,00%	3.352.984,57	100,00%	3.352.984,57
Intralban SHA	Albania	95,00%	1.943.048,16	95,00%	1.943.048,16
Intrarom SA	Romania	73,68%	9.951.352,30	73,68%	9.951.352,30
Sitronics Intracom India Private limited	India	95,00%	180.500,00	95,00%	242.000,00
	Total		19.448.597,05		19.510.097,05

The Sub Group subsidiaries through subsidiary Intracom Holdings International Ltd are presented below:

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Επωνυμία	Country of incorporation	% Interest held 31/12/2011	% Interest held 31/12/2010
Intracom Holdings International Ltd	Cyprus	100,00%	100,00%
- Intracom Middle East FZE	UAE	100,00%	100,00%
- Intracom Middle East LLC	UAE	100,00%	100,00%
- Conklin Corporation	USA	100,00%	100,00%
- Intracom Doo Belgrade	Serbia	100,00%	100,00%
- E-Teleserv	Serbia	100,00%	100,00%
- Intracom Doo Armenia	Armenia	100,00%	100,00%
- Intracom Telecom Technologies Ltd	Cyprus	100,00%	100,00%
- Intracom Operations Ltd	Cyprus	100,00%	100,00%
- Intracom Telecom Solutions S.R.L.	Moldove	100,00%	100,00%
- Intracom Telecom Solutions Saudi Arabia	Saudi Arabia	95,00%	95,00%
- Sitronics Intracom India Private Limited	India	5,00%	5,00%

19. Investments in associates

Neither the Group nor the Company has investment in associates.

20. Available for sale investments

Available for sale investments are investments in the share capital of non-listed companies «Intracom Construct» and «Lotrom» of 8% and 16% respectively. These investments are measured at cost as they are not publicly traded, and therefore their fair value may not be reliably measured. The specific investments were realized by the subsidiary Intracom and as a result no respective amounts are included in the parent company.

	Group	
	31/12/2011	31/12/2010
Balance at the beginning of the year	273.138,61	274.795,64
Foreign currency translation differences	(3.872,82)	(1.657,03)
Balance at the end of the year	269.265,79	273.138,61

Available for sale investments:

	Group	
	31/12/2011	31/12/2010
<u>Non listed securities</u>		
- Equity securities	269.265,79	273.138,61
	269.265,79	273.138,61

21. Other financial assets

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Loan to subsidiaries (Note 37)	-	-	15.335.951,39	14.894.728,44
	-	-	15.335.951,39	14.894.728,44

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

22. Deferred income tax

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes relate to the same fiscal authority. The total amounts of deferred tax assets and liabilities, before set off are as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Deferred tax Assets:				
To be recovered after more than 12 months	14.370.768,75	11.759.754,24	13.428.679,46	10.837.894,26
To be recovered within 12 months	1.163.042,28	5.819.932,54	1.154.748,67	5.580.450,52
	<u>15.533.811,03</u>	<u>17.579.686,78</u>	<u>14.583.428,13</u>	<u>16.418.344,78</u>
Deferred Tax Liabilities:				
To be settled after more than 12 months	(1.901.234,65)	(2.161.294,27)	(1.837.721,89)	(2.133.745,07)
To be settled within 12 months	(487.744,17)	(2.132.845,36)	(469.590,62)	(2.132.024,09)
	<u>(2.388.978,82)</u>	<u>(4.294.139,63)</u>	<u>(2.307.312,51)</u>	<u>(4.265.769,16)</u>
	13.144.832,21	13.285.547,15	12.276.115,62	12.152.575,62
Non-current Assets	13.161.238,73	13.288.135,69	12.276.115,62	12.152.575,62
Non-current liabilities	(16.406,52)	(2.588,54)	-	-
	<u>13.144.832,21</u>	<u>13.285.547,15</u>	<u>12.276.115,62</u>	<u>12.152.575,62</u>

The movement on the deferred income tax account is as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Balance at the beginning of the year	13.285.547,15	12.318.701,28	12.152.575,62	11.282.018,75
(Charged)/Credited to statement of comprehensive income (note 14)	(117.194,86)	946.041,85	123.540,00	870.556,87
Foreign currency translation differences	(23.520,08)	20.804,02	-	-
Balance at the end of the year	13.144.832,21	13.285.547,15	12.276.115,62	12.152.575,62

The movement in deferred tax assets and liabilities during the year, without taking into consideration the offsetting of balances within the same tax jurisdictions, is as follows:

Group

Deferred Tax Assets:

	Provisions		Tax Losses		Accrued Expenses		Impairment of Inventory		Other		Total	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Balance at 1 January 2010	3.750.743,62	137.779,38	2.739.516,47	7.928.155,80	1.346.042,62	15.902.237,89						
(Charged)/Credited to statement of comprehensive income	242.567,72	-	85.456,76	(12.862,03)	1.517.772,92	1.832.935,37						
Transfers	-	-	-	-	(176.558,27)	(176.558,27)						
Foreign currency translation differences	3.100,19	17.155,38	11.814,36	-	(10.998,14)	21.071,79						
Balance at 31 December 2010	3.996.411,53	154.934,76	2.836.787,59	7.915.293,77	2.676.259,13	17.579.686,78						
Balance at 1 January 2011	3.996.411,53	154.934,76	2.836.787,59	7.915.293,77	2.676.259,13	17.579.686,78						
(Charged)/Credited to statement of comprehensive income	(210.963,17)	-	(1.813.685,18)	2.371,37	1.635,54	(2.020.641,44)						
Foreign currency translation differences	(8.572,31)	(5.573,60)	(1.009,65)	-	(10.078,75)	(25.234,31)						
Balance at 31 December 2011	3.776.876,05	149.361,16	1.022.092,76	7.917.665,14	2.667.815,92	15.533.811,03						

Deferred Tax Liabilities:

	Accelerated Tax Depreciation		Accrued Income		Other		Total	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Balance at 1 January 2010	(2.191.948,79)	(895.800,94)	(495.786,88)	(3.583.536,61)				
(Charged)/Credited to statement of comprehensive income	134.235,22	(632.849,18)	(388.279,56)	(886.893,52)				
Transfers	-	-	176.558,27	176.558,27				
Foreign currency translation differences	(104,81)	-	(162,96)	(267,77)				
Balance at 31 December 2010	(2.057.818,38)	(1.528.650,12)	(707.671,13)	(4.294.139,63)				
Balance at 1 January 2011	(2.057.818,38)	(1.528.650,12)	(707.671,13)	(4.294.139,63)				
(Charged)/Credited to statement of comprehensive income	242.758,14	1.328.290,65	332.397,79	1.903.446,58				
Foreign currency translation differences	433,41	-	1.280,82	1.714,23				
Balance at 31 December 2011	(1.814.626,83)	(200.359,47)	(373.992,52)	(2.388.978,82)				

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

The Group has unused tax losses of Euro 48.266.136 (\$62.451.553) (2010: Euro 44.792.361 ((\$59.851.553)), for which no deferred tax asset has been recognized in the statement of financial position since it is not probable that taxable profits will be available in the future periods against which the deductible temporary difference can be utilised.

Company

Deferred Tax Assets:

	Provisions	Tax Losses	Accrued Expenses	Impairment of Inventory	Other	Total
Balance at 1 January 2010	3.736.998,81	-	2.719.615,82	7.928.155,80	409.848,20	14.794.618,63
(Charged)/Credited to statement of comprehensive income	142.549,87	-	116.216,12	(12.862,03)	1.554.380,46	1.800.284,42
Transfers	-	-	-	-	(176.558,27)	(176.558,27)
Balance at 31 December 2010	3.879.548,68	-	2.835.831,94	7.915.293,77	1.787.670,39	16.418.344,78
Balance at 1 January 2011	3.879.548,68	-	2.835.831,94	7.915.293,77	1.787.670,39	16.418.344,78
(Charged)/Credited to statement of comprehensive income	(117.525,10)	-	(1.681.083,27)	2.371,37	(38.679,65)	(1.834.916,65)
Balance at 31 December 2011	3.762.023,58	-	1.154.748,67	7.917.665,14	1.748.990,74	14.583.428,13

Deferred Tax Liabilities:

	Accelerated Tax Depreciation	Accrued Income	Other	Total
Balance at 1 January 2010	(2.191.746,88)	(895.800,94)	(425.052,06)	(3.512.599,88)
(Charged)/Credited to statement of comprehensive income	140.975,98	(632.849,18)	(437.854,35)	(929.727,55)
Transfers	-	-	176.558,27	176.558,27
Balance at 31 December 2010	(2.050.770,90)	(1.528.650,12)	(686.348,14)	(4.265.769,16)
Balance at 1 January 2011	(2.050.770,90)	(1.528.650,12)	(686.348,14)	(4.265.769,16)
(Charged)/Credited to statement of comprehensive income	242.694,12	1.328.290,65	387.471,88	1.958.456,65
Balance at 31 December 2011	(1.808.076,78)	(200.359,47)	(298.876,26)	(2.307.312,51)

In "Deferred Tax Assets" and specifically in category "Other" of the Group and the Company it is included a credit balance in the statement of comprehensive income of Euro 1.755.759,18, which relates to the effect of the changes in the accounting estimates of the useful lives of specific product groups, intangible assets. Refer to Note 17.

The Company does not have unused tax losses for the fiscal year 2011.

23. Inventories

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Raw materials	40.633.451,88	38.974.956,93	24.192.496,38	26.255.789,34
Semi-finished goods	9.613.508,59	9.891.665,14	7.808.190,67	8.670.626,13
Finished goods	18.813.893,50	25.607.092,41	17.601.755,50	20.335.710,75
Work in progress	542.935,54	604.612,97	-	-
Merchandise	15.032.610,57	14.857.476,61	14.680.910,35	14.040.308,43
Total	84.636.400,08	89.935.804,06	64.283.352,90	69.302.434,65
Less: Provision for slow moving & obsolete inventories				
Raw materials	18.389.993,79	17.138.751,81	16.997.881,54	16.074.535,21
Semi-finished goods	5.863.655,95	5.545.435,50	5.495.158,45	5.134.958,04
Finished goods	12.940.659,68	11.628.408,22	12.210.143,20	10.921.680,74
Merchandise	4.966.708,83	4.284.553,92	4.885.142,47	4.260.981,35
	42.161.018,25	38.597.149,45	39.588.325,66	36.392.155,34
Total net realisable value	42.475.381,83	51.338.654,61	24.695.027,24	32.910.279,31

During the financial year ended December 31,2011 the additional provision for slow moving and obsolete inventory provided by the Group and the Company amounted to Euro 5.165.100,82 and Euro 4.651.605,52 respectively. Stock destruction realized by the Group and the Company amount to Euro 1.631.231,55 and Euro1.485.435,20 respectively.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

For the year ended 31 December 2010, an additional provision for slow-moving and obsolete inventory was provided for; amounting to a total of Euro 3.559.002,84 and Euro 3.159.037,58 for the Group and Company respectively Stock destruction realized by the Group and the Company amount to Euro 1.995.091.93 and Euro 2.003.130,17 respectively.

During the current and prior period there are no pledges over the inventories of the Group and the Company.

24. Trade and other receivables

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Trade receivables	127.447.160,05	163.593.892,39	81.433.425,11	121.809.063,56
Less: provision for impairment	(11.749.540,73)	(12.327.221,77)	(10.624.867,72)	(11.276.810,59)
Trade receivables - net	115.697.619,32	151.266.670,62	70.808.557,39	110.532.252,97
Advances to suppliers	3.283.030,06	17.687.131,46	297.932,63	14.270.939,35
Receivables from related parties(note 37)	89.969.143,42	87.219.059,19	136.517.989,24	124.592.556,75
Other receivables	8.174.825,17	12.943.106,45	3.009.232,54	5.384.534,92
Total	217.124.617,97	269.115.967,72	210.633.711,80	254.780.283,99
Non current assets	18.807.685,53	26.705.967,16	13.136.526,24	10.267.685,49
Current assets	198.316.932,44	242.410.000,56	197.497.185,56	244.512.598,50
	217.124.617,97	269.115.967,72	210.633.711,80	254.780.283,99

The amortised cost of non current receivables was estimated based on their future cash flows, discounted at an average interest rate of 4.793 % (2010:3,048 %).

The movement of the provision for impairment of trade receivables for the financial years ended December 31, 2011 and December 31, 2010 for the Group and the Company is as follows:

	Group	Company
Balance at 1 January 2010	(10.202.025,80)	(9.261.001,96)
Charge for the year (Note 10)	(3.291.928,13)	(2.892.000,00)
Utilised	275.054,35	-
Unused amounts reversed (Note 11)	1.206.164,08	1.206.164,08
Currency Translation Differences	(314.486,27)	(329.972,71)
Balance at 31 December 2010	(12.327.221,77)	(11.276.810,59)
Balance at 1 January 2011	(12.327.221,77)	(11.276.810,59)
Charge for the year (Note 10)	(2.924.678,31)	(2.600.000,00)
Utilised	1.368.679,19	1.131.071,92
Unused amounts reversed (Note 11)	2.269.724,98	2.269.724,98
Currency Translation Differences	(136.044,82)	(148.854,03)
Balance at 31 December 2011	(11.749.540,73)	(10.624.867,72)

The ageing analysis of trade receivables as at 31 December 2011 and 31 December 2010, for the Group and the Company is as follows:

Group

	Total	Neither past due nor impaired	Past due but not impaired				
			< 30 days	30 – 60 days	60 – 90 days	90 – 120 days	>120 days
2011	115.697.619,32	89.745.339,32	4.762.227,78	1.537.581,33	1.484.266,19	1.416.372,15	16.751.832,55
2010	151.266.670,62	95.509.097,59	3.425.719,67	2.318.954,65	3.808.649,70	3.858.211,65	42.346.037,36

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Company

	Total	Neither past due nor impaired	Past due but not impaired				
			< 30 days	30 – 60 days	60 – 90 days	90 – 120 days	> 120 days
2011	70.808.557,39	63.205.573,08	3.438.400,71	755.288,75	725.669,58	1.190.744,47	1.492.880,80
2010	110.532.252,97	74.097.657,58	1.457.383,82	2.186.075,72	2.914.767,63	3.643.459,54	26.232.908,68

Collection of trade receivables related to long-term construction contracts is performed gradually upon project acceptance by the client. Therefore the contracts do not specify exact dates of settlement of the invoices issued and consequently the total balance of trade receivables is considered as not past due. During the current and prior period there are no pledges over trade and other receivables of the Group and the Company.

25. Cash and cash equivalents

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Cash at bank and in hand	22.926.145,06	20.751.153,96	1.501.719,99	10.689.084,53
Short-term bank deposits	36.815.914,95	57.368.969,91	21.658.374,13	39.917.011,15
Total	59.742.060,01	78.120.123,87	23.160.094,12	50.606.095,68

Bank deposits return interest income based on daily floating rates of interest deposits. Short-term bank deposits are performed for periods from one day to three months, according to Group cash-flow needs and return interest income on these specific short-term interest rates. Fair-values of cash-equivalents and short-term cash deposits are Euro 59.742.060,01 for the Group (2010 Euro 78.120.123,87) and Euro 23.160.094,12 for the Company (2010 Euro 50.606.095,68).

Effective interest rate of short-term bank deposits for the Company was 2,686% (2010: 1,42%).

Cash and cash equivalents are analyzed in the following currencies:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Euro	14.305.026,87	38.199.544,93	12.618.594,39	33.969.100,17
US Dollar	11.250.409,39	26.197.489,54	10.450.830,41	16.633.415,68
Other	34.186.623,75	13.723.089,40	90.669,32	3.579,83
	59.742.060,01	78.120.123,87	23.160.094,12	50.606.095,68

26. Non current-assets classified as held for sale and discontinued operations.

During the current and prior period no non-current assets were classified as held for sale and discontinued operations.

27. Share capital

	Number of shares	Ordinary shares	Total
Balance at 1 January 2010	7.760.456	227.769.383,60	227.769.383,60
Balance at 31 December 2010	7.760.456	227.769.383,60	227.769.383,60
Balance at 1 January 2011	7.760.456	227.769.383,60	227.769.383,60
Balance at 31 December 2011	7.760.456	227.769.383,60	227.769.383,60

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

During the current and prior year, no changes in the Company's share capital took place.

As at 31 December 2011 and 2010 the Company's authorized, issued and fully paid share capital comprised of Euro 7.760.456 shares at nominal value Euro 29,35 each.

28. Other reserves

Group

	Statutory reserve	Tax free reserves	Other reserves	Foreign currency translation differences	Total
Balance at 1 January 2010	492.944,84	40.414.925,12	(1.654.238,36)	(1.751.320,56)	37.502.311,04
Foreign currency translation differences	-	-	-	(1.473.262,39)	(1.473.262,39)
Balance at 31 December 2010	492.944,84	40.414.925,12	(1.654.238,36)	(3.224.582,95)	36.029.048,65
Balance at 1 January 2011	492.944,84	40.414.925,12	(1.654.238,36)	(3.224.582,95)	36.029.048,65
Foreign currency translation differences	-	-	-	(922.918,59)	(922.918,59)
Balance at 31 December 2011	492.944,84	40.414.925,12	(1.654.238,36)	(4.147.501,54)	35.106.130,06

Company

	Statutory reserve	Tax free reserves	Other reserves	Foreign currency translation differences	Total
Balance at 1 January 2010	1.906,30	40.414.925,12	(1.881.084,12)	-	38.535.747,30
Balance at 31 December 2010	1.906,30	40.414.925,12	(1.881.084,12)	-	38.535.747,30
Balance at 1 January 2011	1.906,30	40.414.925,12	(1.881.084,12)	-	38.535.747,30
Balance at 31 December 2011	1.906,30	40.414.925,12	(1.881.084,12)	-	38.535.747,30

(a) Statutory reserve

A legal reserve is created under the provisions of Greek law (Law 2190/20, articles 44 and 45) according to which, an amount of at least 5% of the profit (after tax) for the year must be transferred to the reserve until it reaches one third of the paid share capital. The legal reserve can only be used, after approval of the Annual General meeting of the shareholders, to offset accumulated losses and therefore cannot be used for any other purpose.

(b) Tax free reserves under special laws

This account includes reserves created from profits, which were used for the acquisition of new fixed assets employed in the production process and are therefore regarded as tax-free under special provisions of incentive laws in force each time. Therefore, this reserve is created from profits for which no tax is calculated or paid. According to the Greek Tax Law tax free reserves are non taxable provided that they remain undistributed. In the case of distribution, tax is calculated at the current tax rate. Since the Company has no intention of distributing part or whole of these reserves in the near future it has not provided for deferred income tax.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

29. Interest-bearing loans and borrowings

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Long term borrowings				
Obligations under finance leases	94.481,23	129.909,92	-	-
Total long term borrowings	94.481,23	129.909,92	-	-
Short term borrowings				
Bank overdrafts	2.298.084,80	-	-	-
Floating rate bank borrowings	115.172.539,97	149.642.096,54	113.900.600,00	148.893.705,59
Obligations under finance leases	50.047,56	56.852,15	-	-
Total short term borrowings	117.520.672,33	149.698.948,69	113.900.600,00	148.893.705,59
Total borrowings	117.615.153,56	149.828.858,61	113.900.600,00	148.893.705,59

On June 27, 2008 the Company signed a Bond loan agreement of Euro 150.000.000 bearing an interest rate of Euribor plus an adjusted margin which is related to the financial ratios of "Total Net Debt to Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)" and "Total Net Debt to Total Equity". The principal of the Bond loan shall be repaid as follows: Euro 15.000.000 in the first year, Euro 15.000.000 in the second year and Euro 120.000.000 will be payable in the third year while the Company may request the extension of the Final Maturity twice for one year at each time. The bond loan is guaranteed by JSC SITRONICS and INTRACOM HOLDINGS by 51% and 49% respectively.

The bond loan of the Company amounting to Euro 120.000.000 was not repaid in the third year, and more specifically in July 4th, 2011, but renewed for the period from July 4th, 2011 to October 4th, 2011. Continuously, it was renewed for the period of October 4th, 2011 to December 30th, 2011.

In December 30th, 2011 the Company repaid the amount of Euro 30.000.000 and the remaining amount of Euro 90.000.000 was renewed for the period from December 30th, 2011 to February 28th 2012 and further renewed for the period from February 28th 2012 to April 30th 2012 (refer to note 6).

The weighted average effective interest rate for the Group and the Company for 2011 was 4,788% and 4,793% respectively. (2010: 3,072% and 3,048% respectively).

The carrying amounts of the Group's and the Company's borrowings are denominated in the following currencies:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Euro	117.600.306,52	148.840.388,38	113.900.600,00	148.893.705,59
US Dollar	-	748.390,95	-	-
Other	14.847,04	240.079,28	-	-
	117.615.153,56	149.828.858,61	113.900.600,00	148.893.705,59

The maturity of non-current borrowings is as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Between 1 and 2 years	53.400,18	55.469,84	-	-
Between 2 and 5 years	41.081,05	74.440,08	-	-
	94.481,23	129.909,92	-	-

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Finance leases:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Obligations under finance leases - minimum lease payments				
Not later than 1 year	57.366,35	65.259,76	-	-
Between 2 and 5 years	99.437,52	141.518,75	-	-
Total	156.803,87	206.778,51	-	-
Less: Future finance charges on finance leases	(12.275,08)	(20.016,44)	-	-
Present value of obligations under finance lease	144.528,79	186.762,07	-	-
Present value of obligations under finance leases is as follows:				
No later than 1 year	50.047,56	56.852,15	-	-
Between 2 and 5 years	94.481,23	129.909,92	-	-
Total	144.528,79	186.762,07	-	-

30. Provisions for other liabilities and charges

Analysis of provisions is presented below:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Short term	2.719.435,76	2.887.941,35	1.773.274,79	1.913.210,86
Long term	684.132,33	879.478,20	632.268,07	831.889,61
Total	3.403.568,09	3.767.419,55	2.405.542,86	2.745.100,47

Group

	Unused compensated absences		Other	Total
	Warranties	Other		
Balance at 1 January 2010	3.409.142,77	754.954,04	58.656,62	4.222.753,43
Arising during the year	133.901,20	-	2.914,36	136.815,56
Utilised	(456.829,23)	(129.751,13)	(985,54)	(587.565,90)
Unused amounts reversed	-	-	(2.300,85)	(2.300,85)
Foreign currency translation differences	(4.999,42)	(648,74)	3.365,47	(2.282,69)
Balance at 31 December 2010	3.081.215,32	624.554,17	61.650,06	3.767.419,55
Balance at 1 January 2011	3.081.215,32	624.554,17	61.650,06	3.767.419,55
Arising during the year	143.594,49	309.989,24	23.738,23	477.321,96
Utilised	(667.806,16)	(132.143,27)	(3.549,37)	(803.498,80)
Unused amounts reversed	(17.084,72)	-	-	(17.084,72)
Foreign currency translation differences	(12.493,67)	(6.288,17)	(1.808,06)	(20.589,90)
Balance at 31 December 2011	2.527.425,26	796.111,97	80.030,86	3.403.568,09

Company

	Unused compensated absences		Other	Total
	Warranties	Other		
Balance at 1 January 2010	2.455.483,48	647.369,59	16.758,51	3.119.611,58
Arising during the year	(262.032,39)	(112.478,72)	-	(374.511,11)
Balance at 31 December 2010	2.193.451,09	534.890,87	16.758,51	2.745.100,47
Balance at 1 January 2011	2.193.451,09	534.890,87	16.758,51	2.745.100,47
Arising during the year	-	73.601,77	-	73.601,77
Utilised	(413.159,38)	-	-	(413.159,38)
Balance at 31 December 2011	1.780.291,71	608.492,64	16.758,51	2.405.542,86

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

31. Government grants

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Balance at the beginning of the year	42.793,70	69.355,45	42.793,70	69.355,45
Released to the statement of comprehensive income (Note 11)	(40.379,09)	(26.561,75)	(40.379,09)	(26.561,75)
Balance at the end of the year	2.414,61	42.793,70	2.414,61	42.793,70

32. Retirement benefit obligations

Personnel benefit obligations relate to a defined benefit obligation plan under Greek labour law 2112/20, according to which employees are entitled to compensation in the case of contract termination, either due to retirement or redundancy.

According to Romanian labour law in which the largest subsidiary is established, a defined benefit obligation plan is not mandatory on behalf of the Company; while for remaining Group subsidiaries the respective obligation has not been identified through actuary reports as only a small number of employees are employed. The effect on the statement of comprehensive income and the statement of changes in equity is considered to be immaterial. The Group is solely responsible for funding the compensation.

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Statement of financial position obligations for:				
Pension benefits	6.490.544,96	5.842.138,02	6.483.628,22	5.837.630,69
Statement of comprehensive income charge for:				
Pension benefits	2.164.448,64	2.483.447,49	2.161.275,06	2.484.215,42

The amounts recognized in the statement of financial position are determined as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Present value of unfunded obligations	7.580.266,37	6.157.254,57	7.573.349,63	6.152.747,24
Unrecognized actuarial profits/(losses)	(1.089.721,41)	(315.116,55)	(1.089.721,41)	(315.116,55)
Liability on the statement of financial position	6.490.544,96	5.842.138,02	6.483.628,22	5.837.630,69

The amounts recognized in the statement of comprehensive income are determined as follows:

	Group		Company	
	1/1/2011- 31/12/2011	1/1/2010- 31/12/2010	1/1/2011- 31/12/2011	1/1/2010- 31/12/2010
Current service cost	689.241,57	511.910,38	685.865,74	509.042,58
Interest cost on benefit obligation	295.476,95	297.301,88	295.476,95	296.859,94
Curtailement / Settlement / Termination Benefits	1.179.932,37	1.637.547,98	1.179.932,37	1.637.547,98
Net actuarial (gain) /loss recognized in the year	(202,25)	36.687,25	-	40.764,92
Total included in staff costs (Note 13)	2.164.448,64	2.483.447,49	2.161.275,06	2.484.215,42

The movement in the liability recognized on the statement of financial position is as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Balance at the beginning of the year	5.842.138,02	5.382.006,62	5.837.630,69	5.377.294,87
Total amount recognized in the statement of comprehensive income	2.164.448,64	2.483.447,49	2.161.275,06	2.484.215,42
Benefits paid	(1.515.721,53)	(2.023.879,60)	(1.515.277,53)	(2.023.879,60)
Exchange differences on foreign plans	(764,17)	563,51	-	-
Balance at the end of the year	6.490.544,96	5.842.138,02	6.483.628,22	5.837.630,69

The movement of the present value of defined benefit obligations is as follows:

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Present value of defined benefit obligations	6.157.254,57	4.998.898,23	6.152.747,24	4.994.186,48
Interest cost	295.476,95	297.301,88	295.476,95	296.859,94
Current service cost	689.241,57	511.910,38	685.865,74	509.042,58
Benefits paid	(1.515.277,53)	(2.023.879,60)	(1.515.277,53)	(2.023.879,60)
Curtailment / Settlement / Termination Benefits	1.179.932,37	1.637.547,98	1.179.932,37	1.637.547,98
Unrecognized actuarial (gains)/losses on obligation	774.402,61	734.912,19	774.604,86	738.989,86
Exchange differences on foreign plans	(764,17)	563,51	-	-
Present value of defined benefit obligations	7.580.266,37	6.157.254,57	7.573.349,63	6.152.747,24

The principal actuarial assumptions used were as follows:

	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Discount rate	4,60%	4,60%	4,60%	4,60%
Future salary increases	2,00%	4,50%	2,00%	4,50%
Average increase of long-term inflation rate	2,00%	2,00%	2,00%	2,00%

33. Trade and other payables

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Trade payables	56.431.455,38	73.594.300,89	24.539.041,79	54.165.204,59
Advances from customers	5.018.084,59	4.279.434,82	3.919.933,01	3.396.935,74
Amounts due to related parties (Note 37)	32.108.784,01	54.032.474,23	25.358.039,62	33.546.162,30
Deferred revenue	291.482,77	13.545,80	-	13.545,80
Accrued expenses	7.298.295,21	15.964.338,42	6.870.288,87	14.921.589,76
Social security and other taxes	5.936.081,65	8.333.451,05	5.109.596,09	5.095.004,03
Other liabilities	2.202.060,10	4.336.967,63	666.919,44	1.043.862,79
Total	109.286.243,71	160.554.512,84	66.463.818,82	112.182.305,01
Short term	107.633.852,37	160.000.741,92	66.463.818,82	112.182.305,01
Long term	1.652.391,34	553.770,92	-	-
Σύνολο	109.286.243,71	160.554.512,84	66.463.818,82	112.182.305,01

Terms and conditions of payment of the above financial liabilities:

Trade payables are non interest-bearing and are usually settled within sixty (60) days.

Other payables are non interest-bearing and are usually settled within sixty (60) days.

Greek Public sector and insurance organizations payables are usually settled within thirty (30) days.

34. Derivative financial instruments

Group	31/12/2011 Assets	31/12/2010 Liabilities
Flexible forward contracts	10.297,69	17.932,12

Derivative financial instruments are used by the Company to effectively hedge the exposure from foreign currency risks arising from the bank loan (note 29). However, such instruments do not satisfy the conditions for hedge accounting in accordance with IAS 39 and therefore are accounted for as derivative financial instruments held for trading. Consequently gains or losses arising from the changes in fair value are recorded in the statement of comprehensive income.

From the valuation of the flexible forward contract during the fiscal year, a gain of Euro 95.579,09 has risen.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

From the valuation of the flexible forward contract during prior period a gain of Euro 177.167,49 arose.

35. Commitments

Capital commitments

There is no capital commitments contracted for at the statement of financial position date but not yet incurred.

Capital commitments relating to internally generated software comprises of: wages, direct materials and directly attributable overheads. The Group - Company is being committed upon the completion of the internally generated software which was under construction at the end of the current financial year. The capital commitments which have been budgeted but not yet realised as at the date of the Statement of financial position amount to approximately Euro 5.650.000 (2010: Euro 4.694.000).

Operating lease commitments

Future minimum rentals for property, plant and cars payable under operating leases as at 31 December 2011 and 2010 are as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Within one year	1.894.187,62	2.691.520,38	1.155.664,12	1.640.749,92
After one year but no more than five years	2.935.236,86	5.177.299,86	2.332.258,91	3.586.059,60
Over five years	2.188.008,81	3.101.780,17	2.188.008,81	3.085.498,09
	7.017.433,29	10.970.600,41	5.675.931,84	8.312.307,61

Operating lease commitments-Group-Company as lessor

Future minimum rentals for investment property receivable under operating leases as at 31 December 2011 and 2010 are as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Within one year	1.130.746,34	1.009.958,77	1.034.027,22	407.855,19
After one year but no more than five years	3.946.469,40	1.939.297,70	3.916.339,40	732.647,30
Over five years	6.941.191,34	184.319,41	6.941.191,34	184.319,41
	12.018.407,08	3.133.575,88	11.891.557,96	1.324.821,90

36. Contingencies

Both the Group and the Company have contingent liabilities in respect of banks, other guarantees and other matters arising in the ordinary course of business as follows:

Guarantees issued for:	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Customer advances	3.801.077,44	10.907.602,41	1.255.787,14	7.509.657,32
Good performance of contracts	45.494.922,42	62.623.317,04	41.161.413,02	58.752.373,93
Participation in biddings	787.466,16	569.101,89	633.956,50	546.642,85
	50.083.466,02	74.100.021,34	43.051.156,66	66.808.674,10

Outstanding legal cases

- Hellenic Telecommunications Company S.A. ("OTE") is currently involved in a proceeding against the Company, originally filed in 26 September 1994, with regard to an action for a claim totalling to Euro 15.545.000 interest bearing since 18 September 1994. The legal procedures are still continuing. The process of evidence has been completed and the date of the new round proof discussion is expected. A final decision is not expected for at least one year. According to the Company's legal advisor's opinion the above claim will not be accepted by the Court.
- A contingency exists with respect to the case with "Telefonia Dialog S.A.", a Polish customer who cashed the bank letter of guarantee of Euro 1.277.094,85, provided by the Company. In respect of legal action against "Telefonia Dialog S.A." the Company as at 2 May 2008 filed a petition with the Polish District court of Wroclaw – Srodmiescie (1st Civil Department). On December 23, 2009 a lawsuit was filed in the Court of Wroclaw, which was rejected. The Company applied for an appeal which was though rejected and in 04/03/2011 the Company appealed against the Supreme Court of Poland, which was rejected.
- INTRACOM TELECOM has filed a suit dated 23.12.2009, before the First Instance Court of Athens (Ordinary Procedure) against the company GENERAL DATA BUSINESS S.A., and claims from the defendant company the payment of an amount of Euro 277.056,74 for delayed and unfulfilled inducements, in the frame of a contract for sale of equipment and provision of related services, signed between INTRACOM TELECOM and the defendant. The new hearing of the suit, after a new call, has been established on 25/04/2013.

Subsidiaries outstanding legal cases

- In the frame of arbitration procedure at the International Chamber of Commerce (ICC), London, in which "Intracom Middle East FZ-LLC" had a recourse against the company "Integrated Telecom Company Limited" ("I.T.C.") for the recovery of conventional and non submitted receivable of approximately USD 18 million of "Intracom Middle East FZ-LLC" from "ITC". The Decision of the Arbitration Court was issued on 17/08/2011, by which ITC is obliged to pay Intracom Middle East FZ-LLC: a) the amount of USD 14.902.236.81 for damages, b) the amount of British pounds 2.427.709,07 for legal and other costs, c) the amount of USD 495.000 for the expenses of the arbitration tribunal and the counterclaim of ITC is finally dismissed. The aforementioned award has been submitted to the competent courts of Saudi Arabia (Board of Grievances), for the recognition and enforcement of it, in accordance with the rules of the New York Convention on recognition and enforcement of judgments.
- INTRAROM has filed a suit against CNLR for the payment of damages amounting to Euro 1.900.000 and of compensation of Euro 500.000,00. Subsequently, CNLR filed a request to the Tribunal of Bucharest against INTRAROM for the payment of penalties amounting to Euro 1.300.000,00. With the decision 176/17.07.2011 the Tribunal Court accepted the application of CNLR for the payment of penalties from INTRAROM of Euro 1.100.000,00. Against this decision INTRAROM appealed giving rise to the 26/01/2012 decision of the Court of Appeal by which the appeal was accepted and the above decision 176/17.07.2011

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

of the Arbitration Court was annulled and the case will be examined again by the Bucharest Court of Appeal.

- Furthermore INTRAROM, has filed a request to the Tribunal Court of Bucharest against the company LeaderATEC for the payment of debt of the latter of RON 2.137.648,00 (USD 637.723,00) plus VAT. The request of INTRAROM was accepted by decision of the Arbitration Court No.49/15.03.2012, by which LeaderATEC is obliged to pay the aforementioned amount, plus VAT and legal fees.
- INTRACOM TELECOM ALBANIA S.A. has filed a lawsuit against the company Gjukuria sh.p.k. asking a) the completion of works in the building Yzberish, b) the payment of penalties, which have been calculated on 30/06/2011 in the amount of USD 412.677,00 and c) the seizure of assets of Gjukuria sh.p.k.

Other pending litigations in favour of and against the Group involve amounts which are not material for the financial position and performance of the Group.

Other matters

During the spin off of the telecom segment from Intracom Holdings, the Company received within shareholders' equity, reserves of the segment contributed which were recognised in prior periods under development law 3220/2004. Intracom Holdings received the full tax benefit on initial recognition.

In 2007, the Ministry of Economy and Finance issued a ruling according to which reserves recognised in the past under development law 3220/2004; were now taxable as the initial development law was not in compliance to EU directives.

Therefore, Intracom Holdings paid the benefit from initial recognition of the reserves to the tax authorities; and demanded an account receivable of Euro 1.0 million from Intracom Telecom, an amount which relates to the respective tax of the reserves received from Intracom Telecom at the spin-off date. The reserve as above has been covered by investments made by the Company.

Based on evidence held by the management of the Company; this pending issue is considered as a difference, which is expected to be resolved in the future.

37. Related party transactions

The following transactions are carried out with related parties:

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

	Group		Company	
	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010	1/1/2011 - 31/12/2011	1/1/2010 - 31/12/2010
Sales of goods and services				
To subsidiaries	-	-	65.701.290,52	39.877.326,21
To other related parties	138.500.827,60	81.196.176,87	33.576.246,70	58.189.139,99
	138.500.827,60	81.196.176,87	99.277.537,22	98.066.466,20
Purchases of goods and services				
From subsidiaries	-	-	27.124.141,94	24.468.013,55
From other related parties	9.928.406,10	13.714.419,23	8.417.047,76	11.282.077,15
	9.928.406,10	13.714.419,23	35.541.189,70	35.750.090,70
Rental income				
From subsidiaries	-	-	-	-
From other related parties	152.886,48	894.602,66	-	733.359,13
	152.886,48	894.602,66	-	733.359,13

Services rendered to and from related parties, as also sales and purchases of goods, are based on price-lists in effect for non-related parties. Other related parties refer to companies in which the Company's shareholders participate and either exercise control or significant influence.

Year end balances resulting from transactions with related parties are as follows:

	Group		Company	
	31/12/2011	31/12/2010	31/12/2011	31/12/2010
Amounts owed by related parties:				
From subsidiaries	-	-	59.024.364,19	48.331.533,87
From other related parties	89.969.143,42	87.219.059,19	77.493.625,05	76.261.022,88
	89.969.143,42	87.219.059,19	136.517.989,24	124.592.556,75
Amounts due to related parties:				
To subsidiaries	-	-	7.288.306,58	15.106.840,29
To other related parties	32.108.784,01	54.032.474,23	18.069.733,04	18.439.322,01
	32.108.784,01	54.032.474,23	25.358.039,62	33.546.162,30

The Company has granted a number of loans to subsidiary «Intracom Holdings International Ltd» which interest is bearing at Euribor and Libor. Outstanding loans as at 31 December 2011 are Euro 13.434.451,39 (2010: Euro 13.136.728,44) and are classified under other financial assets of the Company (Note 21).

In addition, in other financial assets of the Company is included an interest bearing loan granted out to subsidiary «Intracom Telecom Technologies Ltd» with carrying values as of 31 December 2011 of Euro 1.901.500,00 (2010: Euro 1.758.000,00). The Company's management does not intend to require the repayment of these loans in the near future (Note 21).

Compensation of key management personnel:

During 2011, an amount of Euro 653.618,37 and Euro 643.001,93 was paid as salaries and fees to the members of the BoD for the Group and Company respectively, and the amounts of Euro 4.237.842,58 and Euro 3.330.615,65 as salaries and fees to other executives for the Group and Company respectively.

In 2010, an amount of Euro 711.184,15 and Euro 585.521,17 was paid as salaries and fees to the members of the BoD for the Group and Company respectively, and the amounts of Euro 3.941.409,25 and Euro 3.512.045,65 as salaries and fees to other executives for the Group and Company respectively.

38. Financial risk management

Financial risk factors

The Group is exposed to a variety of financial risks, including foreign currency exchange risk, and interest rate risk, credit risk, liquidity risk and cash flow risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group as a whole. The financial instruments used by the Group to offset the exposure to specific risks consist mainly of foreign exchange contracts (futures / forwards).

Risk management is carried out by the treasury section of the financial planning and treasury department under policies approved by the Group's management.

Market risk

Foreign exchange risk

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures. Foreign exchange risk arises from future commercial transactions, recognized assets and liabilities and net investments in foreign operations.

The Company trades mainly in EUR and USD. The foreign exchange risk management is achieved partly through the maximization of natural hedge of assets-liabilities and inflow-outflow denominated in USD and partly through the use of proper derivative financial instruments to hedge net foreign currency position.

The Group's policy is to maintain only such amounts in foreign currency as necessary to carry on its normal trading activities.

The following table below demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) for the periods ended 2011 and 2010. For the below stated analysis it has been taken into consideration the Group's loans, derivative financial instruments and cash and cash equivalents as well as trade receivables and payables in USD for the years ended December 31, 2011 and 2010 respectively.

Increase in EUR/USD rate	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
3,00%	(499.043,88)	(1.012.329,19)
6,00%	(998.087,77)	(2.024.658,37)
9,00%	(1.497.131,65)	(3.036.987,56)
12,00%	(1.996.175,54)	(4.049.316,74)

The following table below demonstrates the sensitivity to a reasonably possible change in the exchange rate, with all other variables held constant, of the Company's profit before tax (due to changes in the fair value of monetary assets and liabilities). For the periods ended 2011 and 2010. For the below stated analysis it has been taken into consideration the Company's loans, derivative financial instruments and cash and cash equivalents as well as trade receivables and payables in USD for the years ended December 31, 2011 and 2010 respectively.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Increase in EUR/USD rate	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
3,00%	(1.268.392,07)	(1.359.809,86)
6,00%	(2.536.784,15)	(2.719.619,72)
9,00%	(3.805.176,22)	(4.079.429,57)
12,00%	(5.073.568,29)	(5.439.239,43)

A respective decrease in the foreign exchange rate would result in an equal yet opposite effect on the profit before tax.

Price risk

The Group is exposed to changes in the value of raw materials. The transfer of costs to the final price of products mitigates part of this risk.

Credit risk

The Group has limited exposure on credit risk. Sales of products and services are made to customers with an appropriate credit history. In cases credit is given to customers with un-assessed credit history, the Company obtains bank guarantees or other form of insurance or transfers the risk to suppliers whenever this is possible. The maximum credit risk exposure is represented by the carrying values of assets on the statement of financial position, including derivative financial instruments.

Liquidity risk

The Group manages the risks that may arise from lack of adequate liquidity by ensuring there are always secured bank loans for use. The available undrawn credit to the Group, are sufficient to address any potential shortfall in cash and cash equivalents.

The table below summarizes the maturity profile of the Group's and the Company's financial liabilities at 31 December 2011 and 31 December 2010 based on contractual undiscounted payments.

Group

Year ended 31 December 2011	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest bearing loans and borrowings	24.115.309,81	93.428.107,46	4.796.044,86	94.481,23	-	122.433.943,36
Other liabilities	5.644,52	173.285,41	-	-	-	178.929,93
Trade and other payables	16.666.569,43	31.992.566,73	12.575.230,21	210.911,71	4.261,89	61.449.539,97
	40.787.523,76	125.593.959,60	17.371.275,07	305.392,94	4.261,89	184.062.413,26
Year ended 31 December 2010	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest bearing loans and borrowings	30.052.357,83	1.550.640,00	122.454.756,43	129.909,92	-	154.187.664,18
Trade and other payables	24.908.655,51	23.321.006,29	29.188.651,80	455.422,11	-	77.873.735,71
Derivative financial instruments	-	-	17.932,12	-	-	17.932,12
	54.961.013,34	24.871.646,29	151.661.340,35	585.332,03	-	232.079.332,01

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Company

Year ended 31 December 2011	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest bearing loans and borrowings	24.115.309,81	90.857.250,00	3.746.830,00	-	-	118.719.389,81
Trade and other payables	6.519.568,16	11.210.006,12	10.729.400,52	-	-	28.458.974,80
	<u>30.634.877,97</u>	<u>102.067.256,12</u>	<u>14.476.230,52</u>	<u>-</u>	<u>-</u>	<u>147.178.364,61</u>

Year ended 31 December 2010	On demand	Less than 3 months	3 to 12 months	1 to 5 years	> 5 years	Total
Interest bearing loans and borrowings	30.052.357,83	1.550.640,00	121.649.513,33	-	-	153.252.511,16
Trade and other payables	15.455.849,25	14.545.559,48	27.560.731,60	-	-	57.562.140,33
	<u>45.508.207,08</u>	<u>16.096.199,48</u>	<u>149.210.244,93</u>	<u>-</u>	<u>-</u>	<u>210.814.651,49</u>

Cash flow and fair value interest rate risk

The operating income and cash flows of the Group is affected by changes in interest rates. The risk of changing interest rates affects substantially the loan with floating interest rate. Group's policy is to monitor trends in interest rates and decide to combine fixed – floating interest rates according to market conditions and financing needs. During the current period total debt of the Group has entered into a variable rate because it was considered that this risk is limited as the Euro interest rates are expected to remain constant or be reduced in the medium term. Where appropriate and necessary, the Group uses financial derivatives to mitigate the risk of changes in interest rates (Interest rates Swaps).

The following tables demonstrate the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings) for the fiscal years 2011 and 2010. The analysis below has considered borrowings and cash and cash equivalents of the Group as at 31 December 2011 and 2010 respectively.

Financial Instruments in Euros

Increase in basis points	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
25	(174.842,54)	(247.737,14)
50	(349.685,08)	(495.474,29)
75	(524.527,62)	(743.211,43)
100	(699.370,15)	(990.948,58)

Financial Instruments in US Dollars

Increase in basis points	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
25	28.516,66	64.506,39
50	57.033,32	129.012,79
75	85.549,99	193.519,18
100	114.066,65	258.025,58

The following tables demonstrate the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Company's profit before tax for the years 2011 and 2010. The analysis below has considered borrowings and cash and cash equivalents of the Company as at 31 December 2011 and 2010 respectively.

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Financial Instruments in Euros

Increase in basis points	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
25	(256.491,93)	(291.292,87)
50	(512.983,86)	(582.585,75)
75	(769.475,79)	(873.878,63)
100	(1.025.967,72)	(1.165.171,51)

Financial Instruments in US Dollars

Increase in basis points	Effect on profit before tax 31/12/2011	Effect on profit before tax 31/12/2010
25	26.489,95	42.161,09
50	52.979,90	84.322,18
75	79.469,85	126.483,27
100	105.959,80	168.644,36

A respective decrease in the basis points would result in an equal yet opposite effect on the profit before tax.

Capital management

The primary objective of the Group and Company capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business plans and maximize shareholder value.

The Group and Company manage capital structure and make adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group and Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares.

No changes were made in the objectives, policies or processes during the years ending 31 December 2011 and 31 December 2010.

The Group and Company monitor capital using gearing ratio, which is net debt divided by total equity plus net debt. The Group and Company's policy is to keep the gearing ratio between 40% and 50%. The Group and the Company include within net debt, interest bearing loans and borrowings and trade and other payables less cash and cash equivalents excluding discontinued operations. Equity includes equity attributable to the equity holders of the parent.

	<u>Group</u>		<u>Company</u>	
	<u>31/12/2011</u>	<u>31/12/2010</u>	<u>31/12/2011</u>	<u>31/12/2010</u>
Interest-bearing loans and borrowings (Note 29)	117.615.153,56	149.828.858,61	113.900.600,00	148.893.705,59
Trade and other payables (Note 33)	109.286.243,71	160.554.512,84	66.463.818,82	112.182.305,01
Minus Cash and Cash Equivalents (Note 25)	<u>(59.742.060,01)</u>	<u>(78.120.123,87)</u>	<u>(23.160.094,12)</u>	<u>(50.606.095,68)</u>
Net Liabilities	167.159.337,26	232.263.247,58	157.204.324,70	210.469.914,92
Equity due to the holders of the parent company	222.284.309,58	225.614.310,79	234.433.275,29	239.369.863,17
Total equity	<u>222.284.309,58</u>	<u>225.614.310,79</u>	<u>234.433.275,29</u>	<u>239.369.863,17</u>
Total equity and net liabilities	389.443.646,84	457.877.558,37	391.637.599,99	449.839.778,09
Ratio of capital structure/leverage	43%	51%	40%	47%

INTRACOM S.A. TELECOM SOLUTIONS
Financial Statements in accordance with IFRS
31 December 2011
(Amounts in Euro, unless otherwise stated)

Fair value estimation

The fair value of financial instruments traded in active markets (stock exchange) (i.e. derivatives, stocks, bonds) is based on quoted market rates at the statement of financial position date. The quoted market price used for financial assets held by the Group is the current bid price; the appropriate quoted market price for financial liabilities is the current ask price.

In assessing the fair value of non-traded financial instruments, the Group uses a variety of valuation methods and makes assumptions that are based on market conditions existing at each statement of financial position date.

The nominal values less any estimated credit adjustments of trade receivables and payables are assumed to approximate their fair values. The fair value of financial liabilities is estimated by discounting the future contractual cash flows at the prevailing market interest rate available to the Group for similar financial instruments.

39. Financial instruments

Fair values

Comparison of fair values against carrying amount as presented in the separate and consolidated financial statements for each category of financial assets and liabilities for the years as at 31 December 2011 and 2010 are as following:

Group

	Carrying amount		Fair value	
	2011	2010	2011	2010
Financial assets				
Cash	59.742.060,01	78.120.123,87	59.742.060,02	78.120.123,87
Available-for-sale investments	269.265,79	273.138,61	269.265,79	273.138,61
Derivative financial instruments	10.297,69	-	10.297,69	-
Financial liabilities				
Bank overdraft	2.298.084,80	-	2.298.084,80	-
Obligations under finance leases	144.528,79	186.762,07	144.528,79	186.762,07
Floating rate borrowings	115.172.539,97	149.642.096,54	115.172.539,98	149.642.096,54
Derivative financial instruments	-	17.932,12	-	17.932,12

Company

	Carrying amount		Fair value	
	2011	2010	2011	2010
Financial assets				
Cash	23.160.094,12	50.606.095,68	23.160.094,12	50.606.095,68
Intragroup loans receivable	15.335.951,39	14.894.728,44	15.335.951,39	14.894.728,44
Financial liabilities				
Floating rate borrowings	113.900.600,00	148.893.705,59	113.900.600,00	148.893.705,59

The fair value of derivatives and borrowings has been calculated by discounting the expected future cash flows at prevailing interest rates. The fair value of loan notes receivable and other financial assets have been calculated using market interest rates. For the valuation of unlisted available-for-sale assets see Note 20.

40. Events after the statement of financial position date

In April 20, 2012 the transfer of three percent (3%) from JSC Sitronics to Rydra Trading Company was completed. After the transferring of its stake, JSC Sitronics reduces its share to Intracom Telecom Group from fifty one percent (51%) to forty-eight percent (48%).